

**CEDAR RAPIDS**

Written by  
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**DRAFT:**

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June 12,

**FADE IN ON:**

**A SHODDILY PRODUCED TV COMMERCIAL**

The ad depicts videotaped scenes from Wisconsin's north country-- a farmer and a cow, a woman waterskiing, a guy mowing his lawn. A flat, nasally V.O. accompanies the images.

**ROGER LEMKE (V.O.)**

The Brown River Valley: It's where we work. It's where we play. It's where we live. But even here in paradise, accidents can happen.

The ad wipes to an inappropriately gruesome photo of an obviously fatal car wreck. The NARRATOR is chroma-keyed over the image. He is ROGER LEMKE, 40, blandly charismatic, with a blonde moustache that evokes a low-rent Tom Selleck.

**ROGER LEMKE (CONT'D)**

At Northlands Insurance, our goal is to provide high quality insurance services and related products to businesses and individuals in Wisconsin's Northlands. I'm Roger Lemke. Not only do I care about you, we also endeavor to give you the coverage you need at the best prices around. It's that reason Northlands has been awarded the prestigious Two Diamond Award from the American Society of Mutual Insurers three years running. Because at Northlands Insurance, we insure your dreams.

The car accident photo dissolves into a sunset. The treacly music crescendos and we:

**MATCH CUT TO:**

**INT. NORTHLANDS INSURANCE - DAY**

The ad has been playing on a 13-inch TV in a small, wood-paneled office. A handful of EMPLOYEES and FAMILY MEMBERS applaud wildly. The proud owner of Northlands, BILL KROGSTAD, 60, embraces the man of the hour, Roger Lemke.

**BILL KROGSTAD**

Ho-lee Christmas, knocked her outta the park, Roger! Out of the G-D park, you sonofagun!

**2.**

Cedar Rapids, 6-12-09

**ROGER LEMKE**

Hell, I'm just a pretty face, Bill. That copy was all you. Do got one little gripe though, boss-- if you'd waited until after Cedar Rapids we could've said winner of the Two Diamonds four years running!

**BILL KROGSTAD ROGER LEMKE**

Aroo-aroo! Two Diamonds! Two Diamonds!

The men roughhouse playfully. Roger's comely wife, GWEN, 30, holding their milk-fed TWIN TODDLERS, gives Roger a kiss.

**GWEN LEMKE**

So proud of you, Roggie. God, you rock. Doesn't your dad rock, boys?!

**ROGER LEMKE**

(an Elvis impersonation)

Thank you. Thank you very much!

More laughter and backslapping. After a bit, an as yet unseen MAN hesitantly approaches. He gently touches Roger's arm, not wanting to interrupt the revelry. Roger turns.

**ROGER LEMKE (CONT'D)**

Tim! Timmy Lippe! Didn't even know you were here. You see it, bud?

**TIM**

(earnest, deeply admiring)  
Oh, heck yeah. You were awesome.

Despite appearances to the contrary, this is our hero: TIM LIPPE (pronounced Lippy), 34, wholesome and positive, though undercurrents of desperation lurk just behind his kind eyes.

**TIM (CONT'D)**

Just super... super awesome. Man.

**ROGER LEMKE**

Y'know what Tim, I want people to see the insurance game for what it really is-- it's a noble field. I believe that. Like I say, we're not just insuring vehicles and homes and that. Hell no. We're insuring people's dreams.

**TIM**

Oh. Yeah. I say that, too... sometimes.

**3.**

Cedar Rapids, 6-12-09

**ROGER LEMKE**

Well shit, you do, don't you? By god, I stole your line! Knew I'd heard that somewhere!

**TIM**

Oh, no biggie...

**ROGER LEMKE**

Bummer they cut your little deal outta the ad, though.

**TIM**

Ach. Y'know. Got left on the ol'...

A FEMALE CO-WORKER interrupts, accosts Roger and ignores

Tim.

**FEMALE CO-WORKER**

Roger! Look out Brad Pitt!

**TIM**

The ol' cutting room floor, right?  
(upon being ignored)  
Brad Pitt. Ha. That's...  
(then, with forced nonchalance)  
Whoa. Cake. Cool.

Tim goes to the cake table. He smiles at the cake, impressed.

**TIM (CONT'D)**

So awesome.

The icing on the cake, a frosted visage of Roger Lemke, smiles back.

**INT./EXT. TIM'S CAR - DAY (LATE WINTER)**

A beige Buick Skylark splashes through a puddle of snow melt in the glum, isolated hamlet of Brown Valley, WI (pop: 337).

Tim bops his head and sings along as a Parliament song plays on a Good Times, Great Oldies radio station. A dour OLD LADY shoveling her driveway stares as he passes by.

**EXT. TIM'S HOUSE - DAY**

The Skylark pulls into the driveway of a tidy umber-colored Rambler with a nature scene painted on the garage door.

4.

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**INT. TIM'S KITCHEN - DAY**

Flowered wallpaper. Vinyl flooring. A spoon collection. The room looks like someone's grandmother designed it. Tim enters.

He opens the fridge, grabs an A & W Root Beer. He opens a cupboard, removes a box of Hostess Cupcakes. He sits at the Formica kitchen table, meticulously eats the cupcake, sips the soda pop and stares out the window at a bird feeder.

**INT. TIM'S BEDROOM - LATER**

Tim's bedroom looks like that of a fastidious teenager. Twin bed. Orderly desk. Milwaukee Brewers poster (circa 1987).

Tim removes his penny loafers, pleated khakis and Northlands Insurance polo shirt. He puts on a different pair of pleated khakis, a maroon turtleneck and some Top-siders.

**INT. TIM'S SECOND BEDROOM - CONTINUOUS**

Tim enters another bedroom. This one has a four-poster bed--clearly a parents room, clearly unused. He opens the closet.

A label reads GIFT CLOSET!!! Each shelf is neatly organized: Toys, knickknacks, occasion-specific greeting cards. He selects a Get Well card and a Beanie Baby duck, Quackers.

A doorbell RINGS. Tim hurriedly signs the card. He licks the envelope as he hustles to the door.

**INT. TIM'S LIVING ROOM - MOMENTS LATER**

Tim opens the door to MILLIE VANDERHEI, 54, a thick, depressive woman dressed like a 7th grade science teacher.

**TIM**

There she is! How you feeling?

**MILLIE**

Oh, it's no big whoop.

Tim pulls the card and Beanie Baby duck from behind his back.

**TIM**

Ta-da.  
(re. the stuffed duck)  
Quack, quack. D'you already have  
this guy? Wasn't sure.

**5.**

Cedar Rapids, 6-12-09

**MILLIE**

Gayle Syrstäd gave me a Quackers  
for Secret Santa last year. I can  
probably trade with Nan, though.

the  
or

Millie sits on Tim's paisley sofa. She opens the card. On front: a Rottweiler in a nurse's outfit. Inside: "Get Well You Deal with Me!" Then in Tim's writing, "Love, Tim."

**MILLIE (CONT'D)**

(chuckles at the card)  
Cute. Brandy would never sit still long enough for me to dress her up like that. Tell you that right now.

**(THEN)**

You didn't have to do this whole rigmarole, Tim. I told you it's just a little diarrhea.

**TIM**

I know. But for you to miss a day of school, Millie... I can't remember you ever calling in sick when I had you.

**MILLIE**

Well I wasn't going through menopause when you were in middle school now was I?

**TIM**

Negative. Not to my knowledge. Not to my knowledge.

She nods somberly. They sit there silently for a bit. Then:

**TIM (CONT'D)**

So. Does your tummy feel good enough to...?

They exchange a look...

**CUT TO:**

**INT. TIM'S BEDROOM - A LITTLE WHILE LATER**

Millie rides Tim. Tim palms her breasts. He still has on the maroon turtleneck. And one brown sock. Their bodies make a sound like two soft, thick hands apathetically applauding: Clap-pfft, clop-pfft, clap-ffft.

The twin bed squeaks disapprovingly.

**6.**

Cedar Rapids, 6-12-09

**TIM**

I can try and... hold it, Mil. Can you...?

**MILLIE**

Bring it home. Bring it home.

She waggles her hips with a bit more gusto. He grimaces.

**TIM**

I'm bringing it. Bringing it!  
Bringing it! D'aaaarrgho'awesome...

Tim exhales. Millie exhales. That worked out well.

**INT. TIM'S REC ROOM - LATER THAT NIGHT**

Millie and Tim watch American Idol. A WOMAN sings Queen's YOU'RE MY BEST FRIEND. Tim harmonizes.

**TIM**

Ooh, you make me live! You're my best friend!

**MILLIE**

C'mon Tim, I can't hear.

**TIM**

Sorry. But you are, babygirl.

**(SINGS)**

You're my best friend.

**MILLIE**

Tss. Goofball.

The song ends. They sit quietly for a bit.

**MILLIE (CONT'D)**

Y'know Galen and Dar Krause just did a cruise to the Bahamas? Pretty reasonable they said, price-wise.

**TIM**

(mediocre Jamaican accent)

Ya mon, Bahama-mama.

**MILLIE**

It's a little different I suppose--

a cruise. But...

A beat, then Millie removes a cruise brochure from her purse.

7.

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**MILLIE (CONT'D)**

Look, I'm not gonna shilly-shally around here, Tim. I found a river cruise through Germany-- Viking Line, real grade-A. It's what I want. For the honeymoon.

**TIM**

**(SUDDENLY RATTLED)**

Whoa, whoa, whoa, whoa. Wait... Where's this coming from? We agreed on Wisconsin Dells for the honeymoon. It's what we agreed on.

**MILLIE**

You've been to the Dells two dozen times...

**TIM**

So? Roger and Gwen Lemke go to the Dells every year...

**MILLIE**

Because they have children. Water parks are for children...

**TIM**

Hello, Tommy Bartlett's Ski, Sky and Stage Show? It's not just a water park...

**MILLIE**

Timothy, settle. You've never even left the state of Wisconsin. Barely left Brown Valley...

**TIM**

What's so great about...? You're not... You're missing the... We agreed on the Dells.

He avoids eye contact. Millie takes Tim's chin in her hands, forcing him to look at her.

**MILLIE**

God rest her. Your mom was my best friend. But it's going on 20 years now. You gotta grow up. You gotta let go. You gotta live a life here. See?

**TIM**

I'm living a perfectly fine life. I don't know why you'd want to...

**(MORE)**

**8.**

Cedar Rapids, 6-12-09

**TIM (CONT'D)**

rock the waters or whatever. Ridiculous.

Tim looks away again, pouting. Millie gives him a motherly hug. Over her shoulder, Tim watches a TEENAGER belting out QUE SERA, SERA on American Idol. Then, almost inaudibly:

**TIM (CONT'D)**

We agreed on the Dells.

**FADE OUT:**

IN BLACK, a phone RINGS.

**INT. TIM'S BEDROOM - THE MIDDLE OF THE NIGHT**

Tim sleeps alone in his twin bed. The phone rings again. Tim wakes with a start. He flips on the lamp, picks up the

phone:

**TIM**

Hello... Oh, hey Bill...

A look of profound anguish appears on Tim's face.

**TIM (CONT'D)**

Aw jeez. Oh my gosh. No...

The sound of a church organ playing ON EAGLES WINGS fades in.

**INT. ST. ANSGAR'S LUTHERAN CHURCH - DAY**

In back of a packed church, Millie whispers with WADE BRODT, 60, a bald, bullet-shaped man. The conversation is discreet.

**WADE**

Guy had it all. Everything you'd ever want. Y'know he flew a Cessna? In his spare time?

**MILLIE**

I always say people like that-- who live fast? They die hard. Look at River Phoenix.

**WADE**

Everything you'd ever want.

**MILLIE**

I just don't know. To do those things to yourself. Just perverted.

**(SIGH)**

Who ever heard of such a thing?

9.

Cedar Rapids, 6-12-09

**CLOSE ON ROGER LEMKE'S CASKET**

at Roger Lemke looks peaceful in death, although it's hard to miss the marks on his neck left behind by the belt. Tim is

the front of a long line of uneasy MOURNERS. Tim holds back tears as he gently touches the marks on Lemke's neck.

Tim steps aside to greet the widow Gwen Lemke in a receiving line. The grief has left her gaunt. She appears medicated.

**TIM**

I'm... Gwen, I'm so sorry. Roger is-- was-- is-- a personal hero to me. He just... he had it all. If there's...

to He is interrupted by Bill Krogstad's sobs. Tim reaches out  
up put a comforting hand on Gwen's shoulder, but somehow ends  
touching her breast instead. A moment.

**TIM (CONT'D)**

I'm...

Tim nods sadly as he removes his hand. He walks away.

**FADE OUT:**

**INT. NORTHLANDS INSURANCE - DAY**

The drab office is brightened with week-old funeral flowers and flaccid mylar sympathy balloons.

20s,  
Tim sits across from a young couple, KURT & PAM GAMBSKY, in a small, glassed-in conference room. The couple is tense.

**PAM**

You just don't get it, Kurt...

**KURT**

Aw Christ, Pammy...

**TIM**

Hang on guys, how's this sound--  
you can both be right.  
(pause for effect)  
I know you're probably thinking,  
"Oh, an umbrella policy's only for  
rich people." You know what I say  
to that? Bull roar.

The Gambskys smile, comforted. Tim is good at his job.

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**TIM (CONT'D)**

Pam, Kurt-- I've known you guys  
since you were little kids. So  
let's don't think of me as an  
"insurance salesman." Think of me  
as your friend who just wants to  
help you protect your dreams...

Tim glances up and sees Bill Krogstad staring longingly at Northlands' three TWO DIAMOND Award plaques. A beat, then Krogstad SLAMS HIS FIST THROUGH THE WOOD paneled wall! The couple reels around upon hearing the sound.

**TIM (CONT'D)**

I'm... Excuse me a sec...

Tim exits the conference room and approaches Krogstad, whose hand is now bleeding.

**TIM (CONT'D)**

D'you-- can I get you a napkin or something, Bill? For that?

**BILL KROGSTAD**

Know how Roger used to get down there to Cedar Rapids? To the ASMI Convention? Any idea?

**TIM**

Um. I'm with Kurt and Pam Gamsky...

**BILL KROGSTAD**

Flew himself. In a Cessna. Pilot. (a mournful beat) It was all worked out. I was going to ease into retirement in July while Roger transitioned into his ownership role.

**TIM**

Wait, Roger was going to buy Northlands?

**BILL KROGSTAD**

All worked out. Shit, Dione already put the down payment on a time share. Branson, Black Hills. Florida. Units all over the place.

**TIM**

Holy cow.

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Cedar Rapids, 6-12-09

**BILL KROGSTAD**

Yeah, whole deal. Now? Now I got my back up against Christ-knows-what. No Lemke, no buyer, the wife's spending like we won the goddamn Powerball. And what's worse, because of the way, y'know, the way Roger passed...

Krogstad chokes up. His grief is very real. So is Tim's.

**TIM**

The... belt and the lederhosen...?

**BILL KROGSTAD**

(a nod, a sigh)  
Quote-unquote perverted, they're  
saying. Like Northlands has some  
kind of stain. Oh, I'm so goddamned  
tired...

**TIM**

Is there...? Can I do anything to  
help, or...?

Krogstad hands Tim a Manila folder (bloodying it in the  
process). Tim gestures for his customers to hold tight. Tim  
opens the folder, reading aloud from a cover page.

**TIM (CONT'D)**

"Innovations in Hog Farm Risk  
Mitigation." Roger's Two Diamond  
presentation for the ASMI  
Convention. I helped prepare it.

**BILL KROGSTAD**

We need those Two Diamonds more  
than ever, Tim. If I'm going to  
sell this company, we need people  
to feel OK about the Northlands  
brand.

**TIM**

(not getting it)  
Mm.

**BILL KROGSTAD**

I'd go myself but my daughter  
Kayla, the heavy one? She unearthed  
some Polack to marry her. I'm  
locked into that wedding over in  
Gladstone. No flex. Locked in.

**12.**

Cedar Rapids, 6-12-09

**TIM**

Whoa-whoa-wait. What are you saying?

**BILL KROGSTAD**

I'm not asking you to fill Roger  
Lemke's shoes. Not gonna happen.  
I'm asking you to deliver his  
presentation-- to bring me home  
those Two Diamonds.

**TIM**

I can't go to ASMI. To Iowa. To Cedar Rapids, Iowa... Why can't Lila do it?

**BILL KROGSTAD**

C'mon Tim. Lila's about as charismatic as a bag of hair.

**TIM**

Bill, I've never... I mean, I've dabbled in hog farm risk mitigation, but I'm no pro...

Tim is really starting to panic.

**BILL KROGSTAD**

You were what, 16, when I gave you that filing job? Right after your mom passed? Raising yourself pretty much, living all alone. And I'm thinking, now here's a kid. Here's a kid who's gonna go places.

(a hand on Tim's shoulder)

And then, somehow, you kind of just didn't. Now, I guess it makes some sense-- a child loses both parents at an early age, becomes what you might call stunted. But cripes almighty, do you want to just sit there in your folks old house, just rot away in Brown Valley dating that...

**(SUBTLY DISPARAGING)**

... woman the rest of your life?

**TIM**

Millie and I are getting married.

**BILL KROGSTAD**

Tss, maybe three'll be a charm.  
(then, emotional)

**(MORE)**

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Cedar Rapids, 6-12-09

**BILL KROGSTAD (CONT'D)**

Point is, I'm not exactly dancing in the streets here Tim, but it's a perception thing. You go down there

to Cedar Rapids, wholesome and pie-eyed and all that. You show them that Northlands is a good outfit-- an upstanding Christian outfit...

Tim considers the gravity of this moment.

**BILL KROGSTAD (CONT'D)**

Aw cripes, say you'll do it.

Krogstad starts crying again. He hugs Tim, his bloody hand staining Tim's canary yellow V-neck sweater. Tim looks up to see the Gambskys in the conference room staring at him.

**MONTAGE --**

A melancholic yet uplifting song (Leonard Cohen's HALLELUJAH, perhaps) plays as:

- Tim puts birdseed in his backyard feeder. He looks at the barren trees as he considers his fate.
- Tim Googles "Cedar Rapids." He looks at photos, crime statistics, a Chamber of Commerce Youtube video. He closes his eyes, exhales.
- Tim practices the presentation in front of a mirror. He works late. He types. He Power Points. Krogstad critiques.
- Tim laminates maps of Cedar Rapids and area attractions.
- Tim pulls a dusty American Tourister suitcase from the attic. It looks about 40 years old. He packs.

**INT./EXT. TIM'S BUICK SKYLARK - MORNING**

It's Tim looks pensive as he drives. He's wearing a new suit. a little too big. A greeting card and a Beanie Baby Rooster bounce along on the passenger's seat.

the Tim pulls up to a SPLIT-LEVEL HOUSE. A pick-up truck with words Brodt Heating & Cooling is parked in the driveway.

**INT. MILLIE'S LIVING ROOM - MOMENTS LATER**

Wade, Tim pokes his head into a living room, surprised to see  
the 60-ish bald guy from church, reclining on a Lazy Boy.  
**14.**  
Cedar Rapids, 6-12-09

ESPN Wade's boots are off. His socks are dirty. He's watching  
on a TV with an Olan-Mills portrait of Tim & Millie atop it.

**WADE**

Oh, hiya Tim.

**TIM**

Hey. Wade. Hey. Is Millie...?

Millie enters in a terry cloth robe. A Yorkshire Terrier  
follows her. Millie acts nonchalant. So does the dog.

**MILLIE**

Hi Tim.  
(re. Wade's presence)  
Wade's cable's down.

**TIM**

It's six AM...?

**WADE**

Mike & Mike in the Morning. ESPN 2.

**TIM**

Oh yeah. Those guys. Hilarious. Ha.

**WADE**

Mm.

**TIM**

(finally, to Millie)  
Well I just wanted to...

with He displays the Beanie Baby and the card. She takes them  
a cold smile. Tim notices an identical stuffed rooster on an  
oak bookshelf-- home to over 155 other Beanie Babies.

**TIM (CONT'D)**

Oh shoot. You already have a Strut  
the Rooster...

**MILLIE**

So this is it then?

**(TO WADE)**

Tim's jetting off to Cedar Rapids this morning, Wade. Big deal insurance convention. Iowa.

**WADE**

That right?

**TIM**

It's only four days.

**15.**

Cedar Rapids, 6-12-09

**MILLIE**

Won't go to Germany for our honeymoon, but for work you can just gallivant around like Tom Petty or one of them?

**TIM**

**(TO WADE)**

We agreed on the Dells...  
(then, to Millie)  
Should we maybe talk in the...?

**WADE**

Oh it don't bother me.

Tim tries to proceed as if Wade weren't sitting there.

**TIM**

If I don't try to do this, it's not just my job, Mil. There are four other employees whose lives are on the line. Plus Carol, who does part time seasonal work. So.

**MILLIE**

It's not for certain a new owner would even keep you guys on.

**TIM**

No, Bill said he'd make that part of any deal...

**MILLIE**

Believe you me, Bill Krogstad is looking out for one guy. And that's Bill Krogstad.

**WADE**  
**(OVERTLY DISPARAGING)**

Krogstad.

Tim shoots Wade a look.

**TIM**

It's... Oh, who am I kidding, I'm a little scared here. A lot scared. But not about us. What we've got-- we're like lightning in a bottle, babygirl. I love you so much, Mil.

He hugs her. Millie melts just a little, yet remains stern.

**MILLIE**

I want you to be very careful.

**16.**

Cedar Rapids, 6-12-09

**TIM**

I know. I will. I mean, Cedar Rapids-- there were only four homicides last year. For a city of 122-thousand that's pretty darn good. The forcible rape numbers are admittedly a bit higher, but...

She fidgets with his tie. A bitter tear skulks down her cheek.

**MILLIE**

I want you to check in with me.

**TIM**

I will every day. Twice a day.

**MILLIE**

Make it three times.

**TIM**

**(LAUGHS)**

OK, three times! Sheesh. And I'll send a stinkin' telegram, too.

Tim kisses the warm tears from Millie's ruddy cheeks. Millie licks her finger and smooths Tim's cowlick. Wade just sits there watching.

**EXT. RHINELANDER, WI REGIONAL AIRPORT - DAY**

Tim walks up to the tiny municipal airport. He tries the door. It's locked. A RETARDED MAN shoveling snow spots Tim.

**RETARDED MAN**

Airport don't open for two hours.

**TIM**

Thanks! Just wanna be sure I make my flight. Going down to Cedar Rapids. The big ASMI Convention?

The retarded man nods vacantly and goes back to shoveling.

**DISSOLVE TO:**

**INT. RHINELANDER, WI REGIONAL AIRPORT - LATER**

Tim is the first (and only) person in the security line. An apathetic TSA AGENT awaits him. Tim has a nervous energy.

**17.**

Cedar Rapids, 6-12-09

**TIM**

Cold enough for you? I'm heading to Cedar Rapids. Supposed to be up in the mid-30s down there. S-weet!

**TSA AGENT**

Any liquids, gels or aerosols must be placed in a quart-size Zip-Lock. Laptop computers must be taken out of the case and placed in...

**TIM**

Whoa... what's all this now?

**TSA AGENT**

Any liquids, gels or aerosols...

**BILL KROGSTAD (O.S.)**

Tim! Praise Christ you haven't left yet.

Bill Krogstad runs up to Tim. He's out of breath.

**TIM**

Hey Bill, what's going on?

**BILL KROGSTAD**

Can't believe I forgot to get this to you. Hang on, lemme...

Krogstad puts his hands on his knees, takes a few deep breaths. Then he hands Tim a detailed handwritten checklist.

**BILL KROGSTAD (CONT'D)**

It's basically an ASMI Convention Bible. It's going to tell you who to talk to, who to avoid, how best to fellowship and network...

Tim glances at the list, reads the only name under AVOID.

**TIM**

Dean Ziegler, Stevens Point.

**BILL KROGSTAD**

Ziegler is a cancer. Sonofabitch called one of Lemke's biggest clients-- Joyce Armbrüster? Smear'd Roger's name and the Northlands' name. Frickin' poacher. Avoid Ziegler like the plague. The fella I got you rooming with, Ronald Wilkes-- that's who you stick by.

**18.**

Cedar Rapids, 6-12-09

By Ziegler's name, Tim frantically writes, "Poacher" and "Armbrüster--" making sure not to forget the umlaut.

**BILL KROGSTAD (CONT'D)**

You got the presentation, right?

**TIM**

Affirmative.

Tim untucks his shirt, revealing a zippered cummerbund-like money belt.

**TIM (CONT'D)**

On me at all times. Plus three back-up discs.

**BILL KROGSTAD**

Hey-hey! That kind of prep is pure

Lemke! Didn't know any better, I'd say Roger's spirit had kind of climbed into you, just planted its seed inside you there. Atta boy!

High praise indeed. Tim hesitates. Is now the right time?

**TIM**

Bill... I have to ask. Let's say one of these big dogs-- your Allstates, your Prudentials-- does decide to go and buy Northlands...?

**BILL KROGSTAD**

Said it before, I'll say it again: Your job, the office in Brown Valley-- all safe. What you need to worry about is getting down there and representing us the best you can. That's all you need to worry about.

Tim swallows hard. Bill brings it in for a hug and inhales Tim's hair.

**INT. PLANE - DAY**

sweaty,  
Tim has a window seat. He reads the safety card. He's anxious. A vaguely swarthy MAN (Indian? Italian? Hard to tell.), 40s, sits next to him. A perky FLIGHT ATTENDANT approaches.

**FLIGHT ATTENDANT**

You lucky ducks are obviously seated in an exit row. Score!

**(MORE)**

**19.**

Cedar Rapids, 6-12-09

**FLIGHT ATTENDANT (CONT'D)**

Just gotta make sure you're willing and able to assist crew members in the event of an emergency evacuation...

The man smiles nonchalantly. Tim tries to play it cool.

**TIM**

You're talking what, water landing?

(looks around, whispers)  
Terror type deal? Terrorists...?

**FLIGHT ATTENDANT**

It's really just a formality.

**TIM**

Believe it or not, I have actually never been on an airplane before.

**FLIGHT ATTENDANT**

Oh, well you'll do awesome.

**TIM**

(takes a moment)  
OK. If you need any help, I'm in.

The flight attendant smiles politely, if confusedly.

**THE PLANE TAKES OFF**

Tim looks out the window, watching nervously as the dairy farms and frozen lakes of northern Wisconsin recede. He instinctively turns to his neighbor.

**TIM**

Tim Lippe.

**MAN**

Ah. David Marinakis.

They shake hands.

**TIM**

Great to meet you, Dave. Wondering, what kind of name is Marinakis?

**DAVID MARINAKIS**

Greek. It's Greek.

**TIM**

Marinakis. OK. Mine's German.  
Lippe.

**(MORE)**

**20.**

Cedar Rapids, 6-12-09

**TIM (CONT'D)**

As in, "Don't you get lippy with me, mister." My grandma used to say

that. Before she passed. Lot of people pronounce it lip. Course the high German's probably more like lipp-uh.

David Marinakis nods, goes back to his book, seemingly shutting down the conversation. Tim settles in.

**THE PLANE LANDS --**

Tim hesitates before stepping onto the jetway-- one small step for man-- and just like that, he's in IOWA!

**INT. CEDAR RAPIDS AIRPORT, BAGGAGE CLAIM - DAY**

Tim helps David Marinakis take his bag off the carousel.

**TIM**

Like I say, Dave, it's not life insurance so much as it is dream insurance.

**DAVID MARINAKIS**

It's a good way of looking at it.

**TIM**

I think so.

Tim hands David his card, who takes it with a genuine smile.

**TIM (CONT'D)**

Let me know how things go with your Alltel deal, Dave. E-mail me.

**DAVID MARINAKIS**

Will do, Tim. Thanks.

David exits. Tim stands there waving.

**EXT. CEDAR RAPIDS AIRPORT PARKING GARAGE - DAY**

Tim emerges from an elevator on the roof of a parking garage.

He inhales the chilly Iowa air. He glances at his rental agreement and spots his car, a red Chevy Cobalt.

**TIM**

Hello. Score!

As he approaches the car, he stops. He chuckles, in awe.

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Cedar Rapids, 6-12-09

**TIM (CONT'D)**

Holy crap. Awesome.

In the distance, the Cedar Rapids skyline looms-- its tallest building, the Alliant Tower stretching 21 stories into the cloudy sky. Tim snaps a photo with his cell phone.

**EXT. HOLIDAY INN HOLIDOME - DAY**

Tim The Holidome sign reads, Welcome ASMI `09 Participants!!!

shabby. gets out of the rental car. He looks around-- not too

But upon spotting a SIKH CABBIE in a turban, Tim straightens up and cautiously adjusts his money cummerbund.

As he walks toward the entrance, a pretty but gaunt young woman in a short denim skirt, BREE, 22, approaches him.

**BREE**

Hey man, can I bum a heater?

**TIM**

What's that now?

**BREE**

A cigarette?

**TIM**

Oh, I'm like, "this gal wants to borrow my heater?" Tss. But no, sorry, can't help you there.

**BREE**

You here for the convention?

**TIM**

You bet. Tim Lippe. Northlands Insurance. How `bout yourself?

**BREE**

Ah, Bree. I'm Bree.

They shake hands.

**TIM**

Well Bree, it's nice to meet you.  
But let me give you a trade secret.

**(STAGE WHISPER)**

Keep smoking and your premiums will  
go through the roof.

**BREE**

Thanks Mr. Surgeon General.  
(they laugh, then)

**(MORE)**

**22.**

Cedar Rapids, 6-12-09

**BREE (CONT'D)**

If you want to party, Tim, let me  
know. I'll be around.

**TIM**

You bet. Party hearty. Nice  
chatting with you, Bree.

People are so friendly. Tim enters the hotel.

**INT. HOLIDAY INN HOLIDOME - DAY**

Tim walks in. He strolls atop the velvety green carpet, past  
a fountain, beneath a golden-colored chandelier and makes

his

way to the front desk-- blown away. An apple-cheeked clerk,  
whose name tag reads TRENT, greets him.

**TRENT**

Checking in with us, sir?

**TIM**

You tell me. Never done the hotel  
deal before.

**TRENT**

Well, welcome. I'll just need to see  
a credit card for the incidentals...

**TIM**

(reads the name tag)  
Trent, I was given the impression  
that you honored traveler's checks.

**TRENT**

Yes, we just need an imprint of

your card. For the incidentals.

**TIM**

Traveler's check is a fully insured method of, y'know. 100 percent.

**TRENT**

I'm aware of that, sir. We won't charge the card unless you rent a movie or take something from the mini-bar...

**TIM**

I'm a non-drinker.

**TRENT**

It's standard, sir.

**23.**

Cedar Rapids, 6-12-09

Tim eyes Trent cautiously as he unzips his cummerbund/money belt. He removes a credit card and reluctantly hands it over.

**INT. HOLIDAY INN HOLIDOME, HALLWAY - MOMENTS LATER**

Cell phone to his ear, Tim struggles with his bag as he walks to his room.

**MILLIE (O.S. ON PHONE)**

Have you seen the pool yet?

**TIM**

Not yet, but I can smell it. The chlorine. It's a super top-notch place, Mil. You'd be blown away. Oop, 321. I'm at mi casa. Just a... lemme see how this deal works.

He examines the card key. He slides it in. It doesn't work. Tries again. Doesn't work. Each time he fails, it beeps.

**TIM (CONT'D)**

Key's like a stinkin' credit card.

Suddenly, the door opens. And standing before Tim is a BLACK MAN. Tim gasps, drops his suitcase, backs away.

**MILLIE (O.S. ON PHONE)**

What? What happened?

**TIM**

(to the man)

Oh jeez. I'm sorry. I'm... Please.

(turns, whispers into phone)

There's an Afro-American gentleman  
in this room.

**MILLIE (O.S. ON PHONE)**

Well get the heck outta there!

Tim turns back and smiles, frightened. The man looks  
confused.

**MILLIE (O.S. ON PHONE) (CONT'D)**

Tim! Run like hell, Tim!

**BLACK MAN**

Are you Tim? Tim Lippe?

Tim just smiles a wide, deer-in-headlights smile.

**BLACK MAN (CONT'D)**

I'm Ronald Wilkes. Bill Krogstad  
said we were gonna be roommates?

**24.**

Cedar Rapids, 6-12-09

RONALD WILKES, 45, is conservative in dress and demeanor.

**MILLIE (O.S. ON PHONE)**

Tim! Tim! Tiiim!

**TIM**

**(INTO PHONE)**

Let me call you back, Mil.

Tim clicks off his phone, just stares at Ronald.

**RONALD**

You are Tim...?

**TIM**

Um. Yeah. Yes. You bet. For a  
minute there I was like, whoa, I'm  
gonna be robbed here, or...

Tim laughs loudly. Ronald just looks at Tim. A beat.

**TIM (CONT'D)**

It's super... just super great to meet you, Ronald.

Tim shakes Ronald's hand, holds onto it for at least two seconds too long.

**RONALD**

OK. You want to check out the room then?

**INT. JUNIOR SUITE - CONTINUOUS**

Ronald leads Tim into the room, a junior suite with two beds, a kitchenette and a couch in the separate living room area.

**TIM**

Check out these digs. Huzzah!

**RONALD**

Yeah, you could do a lot worse.  
(a serious beat)  
Look Tim, I gotta put the cards on the table here. The reason we got the junior suite upgrade is because the hotel overbooked-- wedding or some such. Point being, they were asking folks to take on a third roommate to consolidate space. Now to me, being an independent owner, the savings of adding a third guy sounded like a real positive.

**(MORE)**

**25.**

Cedar Rapids, 6-12-09

**RONALD (CONT'D)**

But if you've got any qualms, I hear you L & C, that's Loud & Clear.

Ronald has undoubtedly been called a nerd more than once. To Tim, however, he is the embodiment of cool and hilarity.

**TIM**

No. I'm down. Down with that. Heck yeah. Any idea who we're gonna be chilling with, roommate-wise?

**RONALD**

No. Just hope he doesn't snore.

**TIM**

**(LAUGHS BOISTEROUSLY)**

Can you imagine? Or someone who has terrible gas?! Like, pull my finger. Brrump! Hello, no thanks!

Tim is giddy like a kid away at camp for the first time.

**RONALD**

This isn't Woodstock, Tim. It's a regional insurance convention. Whoever it is, I'm sure he'll be a straight shooter.

**CUT TO:**

**INT. HOLIDOME HALLWAY - CONTINUOUS**

A pair of massive, scuffed wing-tips walk determinedly down the hall. We don't see the man they belong to, but we most definitely hear him as he passes various CONVENTION GOERS.

**MAN (O.S.)**

Hey Taco Bill, am I gonna see you at Horizons tonight? I hear they got their all-you-care-to-eat pussy buffet going!

A booming laugh follows as the feet continue down the hall.

**INT. JUNIOR SUITE - CONTINUOUS**

Tim admires Ronald's laptop. The screen saver is a photo of  
a  
billboard advertising Ronald Wilkes Insurance. A picture of  
a  
stoic-looking Ronald is the centerpiece of the billboard along with the slogan, Your Insurance Professional.

**26.**

Cedar Rapids, 6-12-09

**RONALD**

So far it's just the one billboard north of St. Cloud. Course the

traffic load would get me more eyeballs in the Twin Cities corridor, but at the end of the day, it's N-T-S. Not Too Shabby.

**TIM**

Ha. N-T-S. That's hilarious. I'd love to own my own agency...

The door bursts open. We boom up from the scuffed wing-tips to reveal DEAN ZIEGLER, 45, whose massive personality just barely hides an undercurrent of sadness and insecurity.

**DEAN**

Baroo-baroo, let's get this party started you mother-rubbers!

Ronald deflates upon seeing Dean. He clearly knows him.

**DEAN (CONT'D)**

Ronald Wilkes! No fucking way! The Ronimal! Gimme some love-uh, my soul broth-uh!

Dean gives Ronald a bear hug, lifts him off the ground.

**RONALD**

Turn down the volume, Ziegler. You just got here, for Pete's sake.

Tim looks like someone deciding which direction to run from an oncoming tornado. Dean notices Tim's look.

**DEAN**

What's the matter, friend, never seen a chocolate-vanilla love sandwich?! Wait until later when we get to the buttfucking! Nah, I'm having fun. Dean Ziegler. Stevens Point, Wisconsin.

Tim discreetly looks at the checklist Krogstad gave him. Under AVOID, it says DEAN ZIEGLER.

**DEAN (CONT'D)**

Don't worry, I won't bite. I'm medicated. Not really. But I should be. Right Ronimal? So what's your handle pal?

**27.**

Cedar Rapids, 6-12-09

**RONALD**

We drew the short straw with this pitiful reprobate, Tim. Dean, this is Tim Lippe.

**DEAN**

Call me Deanzie. Where you hail from, Tim Lippe? Quiet-land?

**TIM**

No. I do not. I'm down from Brown Valley, Wisconsin.

**(POINTED)**

Northlands Insurance.

**DEAN**

Bill Krogstad's outfit. The Krogger! (beat, dials it way down)  
Aw shit. I was sorry as hell to hear about Lemke's passing up there. That guy was tits as a rep. Course he thought I was a big, loud asshole-- s'pose he wasn't too far off there. No boy, a real tragedy.

**TIM**

**(SUSPICIOUS)**

Uh, thanks. Thank you. It's... Roger was just a super great man.

**DEAN**

Amen. He'll be in my prayers. His family, too. Tragedy.

All three nod. A moment of solemn silence. Then:

**DEAN (CONT'D)**

Well. I don't know about you wingnuts, but the Deanzie could use a drinkzie. What say we blow off the welcome hoo-ha and hit Horizons for happy hour. Two-for-one cocktails, 10 cent wings, and an all-you-care-to-eat pussy buffet!

**RONALD**

That line was unappealing last year, Dean. It remains so now.

**TIM**

I'm planning to watch President Helgesson's opening remarks.

**28.**

Cedar Rapids, 6-12-09

**DEAN**

Oh, don't get me started on that smug fuck. Orin Helgesson is a-- pardon my French-- a cunt. Just a steaming wet dog cunt.

Tim stands there slack-jawed-- this man is evil.

**RONALD**

No one's buying the potty-mouth nonsense you're selling, Dean. Tim, you'll learn to ignore this degenerate before too long. Let's go hear what Orin has to say.

**DEAN**

Fine. Have fun ladies... Not.

Tim and Ronald exit. Dean can't handle the momentary silence.

As he lugs his suitcase into the bedroom:

**DEAN (CONT'D)**

Party time. Excellent.

**INT. SUNSET TERRACE BALLROOM - DAY**

Rogers ORIN HELGESSON, 69, a gentle, avuncular man with a Mr. persona, addresses a crowd. A banner reading ASMI '09: Let's Build a Bridge to the 22nd Century! hangs above the podium.

**ORIN**

I'm Orin Helgesson, your ASMI Midwest Region Chapter President. But I'm not going to make you play Hail to the Chief. Not yet anyhow.

has Polite laughter from the 60 or so mostly male INSURANCE WORKERS congregated in the Sunset Terrace Ballroom, which neither a terrace nor a window through which to view a sunset.

**ORIN (CONT'D)**

Seriously, we've got a great line-up for ASMI '09, with our forward-looking theme, Let's Build a Bridge to the 22nd Century! Just so many innovations-- our newsletter, The ASMI-teer is now fully digital. So a lot of our breakout sessions will be dealing with this kind of "E-Commerce" sort of thing.  
(pause for polite applause)

**(MORE)**

**29.**

Cedar Rapids, 6-12-09

**ORIN (CONT'D)**

If you didn't pick up your Welcome Kits, be sure and see Mike Pyle, the gentleman in the-- what color's that sweater vest Mike?

MIKE PYLE, 35, a round, milky-skinned man who favors sweater vests, raises his hand. He's seated near Tim and Ronald.

**MIKE PYLE**

Beige.

**ORIN**

In the beige sweater vest. Great.

Orin continues O.S. but we stay with Tim and Ronald.

**TIM**

**(WHISPERING)**

I'm worried about this Deanzie guy. Bill Krogstad told me specifically to stay the heck away from him.

**RONALD**

Oh, Dean ran for President against Orin last year-- only got four votes. He's running again this year. He's just full of bluster.

Tim looks deeply concerned. Back on Orin.

**ORIN**

... The Two Diamonds are given every year to the agency that best exemplifies the ASMI decree: "To provide high quality insurance

services and related products while maintaining Commitment to Community, Country and God." We have a record number of entries this year-- over 15 agencies competing. Good luck to you all.

Tim eyes go wide-- Did he say over 15 agencies?!

**TIM**

Did he say over 15 agencies?

**RONALD**

Yeah, it's gonna be brutal this year. I brought my A-game though.

**TIM**

You're competing?

**30.**

Cedar Rapids, 6-12-09

**RONALD**

Heck yeah. It's the first year I've ever had a real shot. But the guy you really have to worry about is Mike Pyle. He owns the sixth largest Allstate agency in the Upper Midwest. The guy's a shark.

Tim looks at Mike Pyle, the bland-looking man in the sweater vest. Tim's confidence is waning. Back on Orin:

**ORIN**

... moment of silence for the man many considered to be the Michael Jordan of Mutual Insurance Agents. Roger Lemke.

Orin places a 4 x 6 foot poster of Roger Lemke on an easel.

A

period of mournful reflection follows. Until Orin breaks out in song-- WERE YOU THERE?, a somber hymn.

**ORIN (CONT'D)**

Were you there when they crucified my Lord? Were you there when they crucified my Lord?

Tim looks around nervously as the entire room joins in song.

**CUT TO:**

**INT. HOLIDAY INN HOLIDOME, HALLWAY - A SHORT WHILE LATER**

Tim paces, cell phone to his ear.

**TIM**

I need to talk to you, Mil. I'm in  
over my head here. I feel like I  
can't even swim. It was fun at  
first, but now it's like, I dunno.  
I need you so bad, babygirl...

A man's voice picks up on the other end.

**WADE (O.S. ON PHONE)**

Millie's in the john.

**TIM**

Who's...? Wade?

**WADE (O.S. ON PHONE)**

You bet.

**31.**

Cedar Rapids, 6-12-09

**TIM**

Are...? You're at Millie's still?

**WADE (O.S. ON PHONE)**

Badger hockey's on. My cable's out.

**(SILENCE)**

You want her to give you a ring  
when she's off the john?

**TIM**

Um. Yes, please. And just, would  
you tell her I love her very much.

**WADE (O.S.)**

You got it, bud.

Tim shuts his eyes for a moment-- be strong. Be strong.

**INT. HOLIDOME FITNESS CENTER - A LITTLE WHILE LATER**

Tim, in shorts, tube socks and a very old Milwaukee Bucks  
tank top, reads the diagram for the chest press machine. He

gives it a try, lifting about 50 pounds. The only other person in the room is a WOMAN, 37, on a treadmill.

Tim glances her way, and by chance they make eye contact in the mirror. She smirks. He immediately looks at the floor.

We

stay on Tim, lifting weights, eyes to the ground. But we

hear

the treadmill stop. Finally, Tim looks up to find:

**WOMAN**

You were checking me out.

Mortified, Tim drops the weights. They crash to their base.

**WOMAN (CONT'D)**

I'm gonna have to tell the hotel there's a pervo in the fitness center hitting on innocent women.

**TIM**

I... Ma'am, no. I'm sorry if you... I wouldn't... I have a fiancé!

**WOMAN**

Unbelievable. That poor woman should know what you're up to.

**TIM**

No, no, no, please. I didn't...

The woman can't keep it in. She starts laughing.

**32.**

Cedar Rapids, 6-12-09

**WOMAN**

I am so sorry. I'm totally messing with you. God, I'm a jerk.

**TIM**

Ha. OK. That was different. Ha. Yes. Yes you are. A real... jerkhead.

**WOMAN**

I'm so sorry. Joan Ostrowski-Fox.

JOAN OSTROWSKI-FOX, middle-management sexy, if slightly too tan, puts out her hand. Tim shakes it.

**TIM**

Tim Lippe.

**JOAN**

Don't get lippy with me, mister.

Whoa. Tim is taken aback by this. Joan notices Tim's outfit.

**JOAN (CONT'D)**

So do you play professional basketball, Tim? Because that's a pretty updated uniform there.

**TIM**

No I don't. I'm actually in town for the ASMI convention.

**JOAN**

Oh, is that where a bunch of guys sit around a table looking up the word "gullible" in a dictionary?

**TIM**

No, it's an association of insur...  
Oh. You're screwing with me again.

**JOAN**

Indeed I am. I'm here for ASMI, too. In from Oh-my-god, Nebraska. Just kidding-- Omaha.  
(wipes off some sweat)  
Ugh, I am gross, so I'm going to bid you farewell, Tim Lippe. See you at Horizons tonight?

**TIM**

Um.

**33.**

Cedar Rapids, 6-12-09

**JOAN**

Unless you were planning on spying on me in the shower.

Tim reddens, once again going into panic mode. Joan laughs.

**JOAN (CONT'D)**

God, I am evil. I need help.

Tim tries to think of something clever to say, but just sits

there with his mouth open. He's never met a woman like this.

**INT. LOCKER ROOM - A LITTLE WHILE LATER**

Tim finishes showering. He steps out of the shower to find Orin Helgesson, completely naked. Orin has just exited another shower. He smiles pleasantly at Tim, also naked.

**ORIN**

How ya doin'?

**TIM**

Oh. I... OK.

**(THEN)**

I... I really enjoyed your speech, President Helgesson.

**ORIN**

You were in there? Marvelous. Did you like the part about E-Commerce?

**TIM**

You bet. Very much, sir.

**ORIN**

Terrific. It's the future y'know. Anyhow, I don't think we've...

**TIM**

Tim Lippe. Down from Brown Valley, Wisconsin. Northlands Insurance?

A flash of emotion-- maybe even anxiety-- on Orin's face.

**ORIN**

Whew boy. Tim, what can I say? I just-- we're all feeling it. I'm so sorry for the loss...

Orin puts a supportive hand on Tim's shoulder.

**34.**

Cedar Rapids, 6-12-09

**TIM**

Um, well, it's rough. Real rough. Like you said in your remarks, Roger wasn't just a great rep, he was a good father and...

**ORIN**

And a pilot. Flew a Cessna.

**TIM**

Yeah. It's just rough.

**ORIN**

Come here, son.

Orin gives Tim a hug. Tim juts his butt out so that their penises don't touch. A JANITOR enters the locker room, sees this odd embrace, pauses a beat and hurriedly exits.

**TIM**

Thank you.

The embrace runs its course. Tim isn't sure where to look.

**ORIN**

Tim, I know Bill's looking to retire and from the sound of it he's on the hook for a pretty sweet time share.

**TIM**

Yeah, it sounds pretty top-notch.

**ORIN**

I want to help him find a buyer, and God knows I'll try my darnedest. But-- and it pains me to say this-- there's a petition going around trying to rescind all of Northlands' Two Diamond Awards.

**TIM**

What?!

**ORIN**

I know. But let's be honest, one of the core tenets of the Two Diamonds is Commitment to God. And the way Roger passed on... well, some folks are saying that type of activity isn't entirely "godly."

Tim shakes his head, disbelieving.

**35.**

Cedar Rapids, 6-12-09

**ORIN (CONT'D)**

You have to understand, this isn't some namby-pamby local event. This is a regional convention, Tim. Now, I want to help you, but you're going to have to help yourself too.

Orin goes to his locker, removes a folder.

**ORIN (CONT'D)**

Let me give you a few extra drink coupons for Horizons. Get down there-- fellowship and network. Buy a few drinks. Let `em see the good side of Northlands Insurance-- the wholesome side, OK?

**TIM**

Thank you President Helgesson.

**ORIN**

Please. Orin. And if you need anything, Tim-- I mean anything-- I'm up in the Tiffany Suite. Room 411. Balcony overlooks the pool.

Tim accepts the stack of drink tickets. He's scared shitless.

**INT. HORIZONS BAR & GRILLE - NIGHT**

Tim, with taupe turtleneck tucked in to pleated corduroys, hesitates at the threshold of Horizons, a brightly lit, aeronautically-themed establishment. The cavernous bar is largely empty. Tim considers his drink coupons.

**DEAN (O.S.)**

Timbo! Over here roomie!

Dean sits alone at the bar. Tim reluctantly goes to him.

**DEAN (CONT'D)**

How's she hanging Big Tim? Big time Big Tim...

**TIM**

Hello Dean.

**DEAN**

It's Deanzie, c'mon.  
(shouts at bartender)

Ahoy Cap'n, we got a thirsty sailor  
over here!

**(MORE)**

**36.**

Cedar Rapids, 6-12-09

**DEAN (CONT'D)**

(re. the bartender)  
Kid was in the navy. Seaman.

Dean nudges Tim and laughs as the BARTENDER, 25, approaches.

**BARTENDER**

What can I getcha?

**TIM**

Ah. Do you guys have root beer?

**DEAN**

You want a nipple with that?

**TIM**

Ah, why would I need a nipple...?

**DEAN**

Ach, I'm busting your balls. You  
don't get out much, do you buddy?  
(spots Tim's drink coupons)  
Whoa, who'd you have to blow to get  
all those?

**TIM**

I didn't... Nobody. President  
Helgesson gave them to me.

**DEAN**

Smug fuck. Trying to poison my  
roommate with his B-S propaganda.

**TIM**

I really don't... Orin, President  
Helgesson, he wanted to help me  
meet people. Just being friendly.

**DEAN**

(softens, fatherly)  
Wow-wow-wow, you are naive. A rail  
cocktail's, what, four bucks? Times  
that by 10 drink coupons. We're  
talking 40 large, Tim. Doesn't sound  
so friendly anymore, does it? Sounds

more like one of these I-scratch-  
your-back-you-scratch-mine deals.  
(off Tim's confused look)  
I bet ol' Orin invited you up to  
the Tiffany Suite, too, hmm? Fourth  
floor? View of the pool? Yup.  
(leans in, conspiratorial)  
Cocksucker's buying your vote, pal.  
**37.**  
Cedar Rapids, 6-12-09

Tim shudders. Dean gestures for Tim to act natural as Ronald  
enters with a taciturn Latino man, BILL HERNANDEZ.

**DEAN (CONT'D)**

Ronimal! Taco Bill! Over here!

**(TO TIM)**

Bill Hernandez. I call him Taco  
Bill. Mexican.

**LATER --**

Lubricated INSURANCE WORKERS are now singing karaoke. Orin  
and Mike Pyle, the sweater vest guy, sit at a table in back.  
Orin looks at Tim with concern as Dean regales him.

**DEAN**

So Big Time Tim, what're you looking  
for pussy-wise here in Cedar CRAPids?

**TIM**

Ah, that would be nothing...

Tim displays a photo of Millie (a portrait from the junior  
high where she teaches) in his wallet.

**DEAN**

That your mom?

**TIM**

No. No it is not. Millie and I are  
engaged. To be married.

**RONALD**

You're married yourself, Ziegler.  
The heck's your moral compass?

**DEAN**

My moral compass is pointing true  
north, if you read me. Right Taco

Bill?

Taco Bill sighs and wanders off to get a drink.

**DEAN (CONT'D)**

And by the way, Ronimal-- I was married. Was.

**RONALD**

Oh jeez. You and Patti split? Sorry to hear that.

**DEAN**

(barely covering the pain)  
Ah, she's a fucking asshole.

**(MORE)**

**38.**

Cedar Rapids, 6-12-09

**DEAN (CONT'D)**

Together 17 years. Lucky if one of `em was decent. ASS. FUCKING. HOLE.

It's a weird moment. Dean takes a drink, laughs it off.

**DEAN (CONT'D)**

What I was talking about anyway, Ronimal, is that from what I can deduce, young Timbo Lippe here has led a-- shall I say-- sheltered existence. And I think we oughta help him, y'know, aroo-aroo!

Dean raises his drink heroically. No one else joins him.

**RONALD**

ASMI isn't a vacation for everybody, Dean. End of the day, Tim's here to work and to win. For his agency.

**TIM**

Exactly. And P-S, I would never, ever have "relations" or whatever with another woman.

As fate-- that wily minx-- would have it...

**JOAN (O.S.)**

Hubba-hubba, check out these studs.

It's Joan Ostrowski-Fox, the woman Tim met in the gym. Dean

and Ronald get up, greet her warmly. Tim looks at his soda.

**RONALD**

Joan Ostrowski-Fox.

**DEAN**

The O-Fox!

Joan does an ironic, flirtatious curtsy.

**JOAN**

Here she is, Miss America.

**RONALD**

You fly in from Omaha, Joan?

**JOAN**

Yup. And boy are my arms tired.

Ronald giggles, more animated than we've seen him.

**39.**

Cedar Rapids, 6-12-09

**JOAN (CONT'D)**

No, not really. I drove. Deanzie,  
let me say...  
(does Billy Crystal character)  
... you look maah-velous!

**DEAN**

(does a bad Austin Powers)  
Oh yeah baby. Shag-a-licious!

They laugh. Tim stares ahead, wishing for invisibility.

**DEAN (CONT'D)**

Tim, this is the Queen Bee of ASMI,  
Joan Ostrowski-Fox. The O-Fox.

Tim turns around, acts like he just now recognizes Joan.

**TIM**

Hey. Ha. From the fitness center.

**JOAN**

Hey! It's Tim "don't get lippy with  
me" Lippe.

**RONALD**

You guys met?

**JOAN**

Oh yeah, and I was very naughty in there. I'm sorry about that, Tim.

**DEAN**

No she's not.

**JOAN**

No I'm not.

**(THEN)**

Shots! What'll it be, gentlemen?

**DEAN**

Oh yeah, Jaeger time!

**RONALD**

Oh what the heck. Drambuie.

**JOAN**

Lippe?

**TIM**

Oh, I don't, ah...

The peer pressure! Tim scans the liquor behind the bar, settles on a bottle that looks impressive.

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**TIM (CONT'D)**

Ah... Grenadine? Please.

**SLAM CUT TO:**

**SHOT POUNDING - MOMENTS LATER**

Joan, Ronald and Dean wince as they slam their shots. Tim sips the thick red syrup, surprised by its sweetness.

**JOAN**

Careful you don't get too loaded, Lippe, or I might have to take advantage of you.

Joan squeezes Tim's thigh. Tim bolts off of his stool.

**TIM**

It's been a super long day. I, ah,

better... Good night...

Tim awkwardly leaves the bar. Dean nudges Joan.

**DEAN**

(sings Hall & Oates)

Whoa-o here she comes-- she's a man  
eater!

As Tim hurries out of the bar, Bree, the woman in the denim skirt who Tim met outside enters. She's locking arms with a stout INSURER, 49. Tim pauses long enough to say hi.

**TIM**

Hello Bree.

**BREE**

(VAGUELY SEXY)

Hey. Hey.

With that, Tim is gone...

**INT. MILLIE'S LIVING ROOM - NIGHT**

Millie is on the phone in her bathrobe. Her dog sits with  
her.

**MILLIE**

Marlene's brother's back in the  
hospital, so bridge got canceled.  
So we just watched hockey.

**TIM (O.S. ON PHONE)**

We?

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Wade is still there watching TV. He's drinking a beer.

**MILLIE**

Me and Wade.

**INT. JUNIOR SUITE - CONTINUOUS**

Tim sits on a roll-away bed in his pajamas. He's on his  
cell.

**TIM**

Wade.

**MILLIE (O.S. ON PHONE)**

He says hey.

**TIM**

Oh. Tell him hey.

**MILLIE (O.S. ON PHONE)**

Tim says hey...

A beat of silence. Tim looks irritated.

**MILLIE (O. S. ON PHONE) (CONT'D)**

I picked up that diet wet food for Brandy today.

**TIM**

I have to do some work before bed, so...

**MILLIE (O. S. ON PHONE)**

**(TERSE)**

Well I should let you go.

**TIM**

No, it's-- I love you so bad, babygirl. It's so hard here. I just miss you.

**MILLIE (O.S. ON PHONE)**

I miss you, too, Tim. But this was your decision. You have to act like a big boy now.

**TIM**

Tss. Yeah, yeah. Keep reminding me.

**MILLIE (O.S. ON PHONE)**

You'll be fine. Just be careful.

**TIM**

OK. You, too. I love you.

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Tim hangs up, world-weary.

**INT. JUNIOR SUITE BATHROOM - A LITTLE WHILE LATER**

Tim sits on the toilet. His laptop sits on the counter, the Two Diamond presentation on the screen. He practices for the full-length mirror on back of the bathroom door.

**TIM**

Current risk mitigation mechanisms available to hog farm operations include futures and options to...

The bathroom door opens. It's Deanzie. Tim shrieks.

**TIM (CONT'D)**

I'm in here!

**DEAN**

**(WHISPERING)**

I know. This needs to be private.

**(WHIFFS)**

Whoa. Something didn't agree with you, did it? Second thought, meet me in the stairwell after you wrap things up in here.

**INT. STAIRWELL - A LITTLE WHILE LATER**

Deanzie sips from a mini-bar bottle of rum as Tim, now in a flannel bathrobe and slippers, enters the dingy stairwell.

**TIM**

What the heck is going on here?

**DEAN**

You sound like my fuckin' wife, Timbo. Jesus. Ex, I should say. EX.

Dean sits heavily on the cement stairs. He hiccups, burps. Tim looks at Dean with a feeling that borders pity.

**TIM**

Are you drunk?

**DEAN**

Fuck yeah!  
(calms himself, whispers)  
Fuck yeah. But we didn't get to finish our little confab back at the bar. I figured some shit out.

**(MORE)**

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**DEAN (CONT'D)**

Like I told you, no shocker-- Helgesson's buttering you up to get you in his camp, because he knows you and me are close...

**TIM**

We're not close...

**DEAN**

Close enough. You're voting for me for President, right?

**TIM**

No I'm not.

**DEAN**

Well anyway, there's a petition going around trying to take away your company's Two Diamond Awards.

**TIM**

I know. I heard.

**DEAN**

Well hear this: After you left the bar, Mike Pyle comes up to me-- Pyle of shit, I call him-- and he asks do I want to sign this thing. And I go, "Lemke might have been a class-A deviant, but the guy was tits as a rep..."

**TIM**

Pardon my French, Dean, but that's a bunch of bull roar. My boss, Bill Krogstad? He told me how you called up Joyce Armbrüster and smeared Roger's name all over town...

**DEAN**

Joyce who...? Oh, no-no-no, whoa-whoa-whoa, that old whore called ME. Harping about Lemke being a pervert and how she wants to take her business elsewhere. So I says, "OK, I'll run some numbers." Well, she calls back later that same day, says she got Krogstad to lower her premium. Which is all the greasy

twat wanted in the first place.

**TIM**

So wait, you didn't call her?

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**DEAN**

I may be a lot of things, but  
poacher ain't one of `em.

Tim lets this sink in. Dean hiccups and burps again.

**TIM**

So what's with this petition?

**DEAN**

Personally? I think Mike Pyle of  
Shit started the thing as a way to  
drive down the price of your  
agency. Dollars to donuts he wants  
to swoop in and pick up Northlands  
at a bargain basement price. And  
you know what else I think? I think  
Orin's in on the deal somehow.

What? That's impossible.

**TIM**

What? That's impossible.

**DEAN**

I can't quite figure it myself, but  
I know what I know. And what I know  
is you're wading into some duvious,  
er dubious, shit. Just be careful.

Tim looks shell-shocked. What a long, long day it's been.

**DISSOLVE TO:**

**A SERIES OF SHOTS -- AS SLUMBER OVERTAKES THE HOLIDOME**

- IN JOAN OSTROWSKI-FOX'S ROOM: Joan is bent over her tub,  
applying a Clairol Nice `N' Easy home hair color kit. She  
gets up, puts on a shower cap . She applies cold cream to

her

face. She looks tired and decidedly middle-aged.

- IN THE HALLWAY: Bree drunkenly escorts a different INSURER back to his room.

- IN THE JUNIOR SUITE BEDROOM: Ronald sleeps soundly, gently snoring. Tim tosses and turns in his cot. He looks out into the living room where he sees:

to  
Deanzie at the desk chair, gently masturbating. We move in  
see what he's looking at: A photo of a woman in a bikini. She's attractive enough, carrying a few too many pounds. Certainly no supermodel. Pull out to reveal:

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typed  
The woman is the subject of a Christmas photo card. The  
script reads, Happy Holidays from Dean & Patti Ziegler.  
Christmas `93, Panama City Beach, FLA.

Next to the woman stands a younger, slimmer Deanzie.

**FADE OUT:**

**INT. SUNSET TERRACE BALLROOM - THE NEXT MORNING**

table  
Tim holds hands with Ronald and a DOUGHY MAN at a round  
in a room full of people holding hands. Orin says a prayer.

**ORIN**

... In Your Name we pray Lord Jesus,  
Son of God, Author of our Salvation,  
our Redeemer, our Truth. Amen.

Amen. The gathered INSURERS head to the breakfast buffet.

**RONALD**

Orin knows how to lead a prayer  
breakfast, tell you what.

**TIM**

Hmm...? Oh. Yeah.

**RONALD**

Little overwhelming? All this?

**TIM**

Hello, thank you. I feel like my

head is gonna like...  
(makes explosion face)  
Y'know?

**RONALD**

Oh I hear ya L & C. Loud and clear.  
I was the same way when I first  
came to ASMI. The deciding which  
break-out sessions to attend, plus  
the politics, the pressure, the not  
knowing who to trust...

then,  
Orin catches Tim's eye, gives him a friendly wink. Just  
Tim's phone rings. He looks at the caller ID.

**TIM**

Excuse me, Ronald. It's my boss.

**(ANSWERS PHONE)**

This is Tim.

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**INT./EXT. BILL KROGSTAD'S BUICK LESABRE - DAY**

Bill Krogstad talks on the phone as he drives. His wife,  
DIONE, crochets in the passenger's seat.

**BILL KROGSTAD**

Tim. Bill Krogstad. Got a call from  
Orin Helgesson. Tells me he's  
worried about you. Tells me you're  
palling around with Dean Ziegler.  
Laughing at his jokes, buying him  
drinks...

**TIM (O.S. ON PHONE)**

I... No...

**BILL KROGSTAD**

What's the ONE thing I told you to  
do? The one thing, Tim? Steer clear  
of Dean Ziegler. GODDAMNIT, you're  
lousing the whole thing up!

**DIONE KROGSTAD**

Bill...

**BILL KROGSTAD**

Not now Dione.

**INT. HOLIDOME LOBBY - CONTINUOUS**

Tim tries to get a word in.

**TIM**

Bill, I... That Dean Ziegler-- he was trying to warn me about Orin.

**BILL KROGSTAD (O.S. ON PHONE)**

Warn you about Orin? Orin Helgesson has been ASMI Midwest Region President for 13 years! He is a LEGEND! And what do you do?! You go and pal around with his sworn enemy-- who, P.S., is a drunken loser!

**TIM**

Bill, I'm sorry...

**INT. BILL KROGSTAD'S LESABRE - CONTINUOUS**

Krogstad punches the car roof.

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**BILL KROGSTAD**

I sent you to ASMI to restore our image, Tim. One day into the deal you're lousing the whole thing up!

**(TO DIONE)**

See how far Gladstone is from Cedar Rapids, Dione. Look in the atlas.

**DIONE KROGSTAD**

You're not driving to Iowa, Bill. This is your daughter's wedding.

**BILL KROGSTAD**

Oh cripes, you know as well as I do that Polack's gonna head for the hills the second he gets his papers. But no, you want to end up in the poor house, Dione, we'll go. Let's just keep on cashing checks we don't have...

**DIONE KROGSTAD**

We are going to our daughter's  
wedding, Bill.

**INT. HOLIDOME LOBBY - CONTINUOUS**

Tim deflates, actually fighting back tears.

**TIM**

I didn't know I did anything wrong.

**BILL KROGSTAD (O.S. ON PHONE)**

Well you better try doing something  
right, Lippe. Because if you keep  
lousing up, we all by god starve!  
And don't you tell me to calm down  
Dione!

gets  
Krogstad hangs up. Rattled, Tim hurries for the exit. He  
in the revolving door when he spots Joan Ostrowski-Fox  
outside having a cigarette. Rather than face her, Tim keeps  
going in the revolving door. But she sees him and waves.

**EXT. HOLIDOME - CONTINUOUS**

Tim does one more turn in the revolving door and steps out.

**JOAN**

I'm a very bad girl. But I swear I  
only smoke in Cedar Rapids. Care  
for a Virginia Slim, Lippe?

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Tim just shakes his head, unable to hide his despondence.

**JOAN (CONT'D)**

Whoa, what's wrong?

**TIM**

Mm, I don't know. Only everything.

Joan gives him a kind, gentle smile.

**CUT TO:**

**EXT. CEDAR RAPIDS PARK - DAY (A LITTLE WHILE LATER)**

Tim and Joan swing on a swing set in a dreary little park overlooking the Cedar River. It is a cold, gray day.

**TIM**

He didn't have to yell at me. I didn't do anything wrong. I'm trying my hardest.

**JOAN**

D'you want me to kick his butt?

**TIM**

Could you?

**JOAN**

Absolutely. I know Krogstad. I could take him. `Sides, I'm a ninja. A nin-jette, actually. Hoo-waaaah!

**(TIM CHUCKLES)**

So Lippe, how'd you end up in the insurance game? God that sounded dorky-- insurance game.

(does 40s-style Cagney)

Look here, see, how'd you end up in the insurance game, see...?

**TIM**

You are freaky.

(laughs, then)

No, it's kind of weird how I got interested in insurance, actually. When I was six, my dad got killed in a sawmill accident.

**JOAN**

Oh my God.

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**TIM**

Yeah. Not good. But after he died, our insurance agent fought like a tiger against the sawmill to make sure me and my mom were taken care of. And we were.

**(BEAT)**

The crazy thing-- our agent was actually Bill Krogstad.

**JOAN**

No way. Really?

**TIM**

He had just opened Northlands. Anyway, I remember thinking, this guy's a hero. A real hero. So even if he doesn't always treat me, like y'know... whatever now-- I'll never forget that.

Tim jumps off the swing, taking care not to slip in the snow.

Joan jumps off. They walk toward the river, silent for a bit.

**TIM (CONT'D)**

This river-- the Cedar River? It flooded the whole city a couple years ago.

**JOAN**

I remember that. Massive disaster.

**TIM**

People talk about the firemen and policemen and that. But think about all the claims in a disaster like that-- how hard those agents worked to make sure people's lives weren't left in the lurch. We're talking billions of dollars in damages, literally. And claim by claim, dream by dream, those agents helped rebuild this city. I'm telling you, it's a noble calling. I really believe that.

**JOAN**

You realize you just made it sound cool to be an insurance salesman? You are a hero, Lippe.

**TIM**

Tss. I wish.

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**JOAN**

No, I can tell. You're the Superman

type. Kind of dweeby on the surface but a real frickin' stud underneath. They'd call you Insurance Man-- put a big red "I" on your chest...

**TIM**

Well, even if you're being full of it, thanks for saying that anyway.

**JOAN**

Well, you're welcome.

**(THEN)**

So can you fly me back to the hotel, Insurance Man? I'm freezing my arse off.

and He laughs, sufficiently cheered up. She snaps her fingers starts heading back.

**INT. HOLIDOME HALLWAY - DAY**

Dean and Orin argue. Ronald tries to stay out of it.

**DEAN**

I'm saying a Bridge to the 22nd Century is a stupid theme, Helgesson. Not a goddamn one of us is even going to be alive in the 22nd Century...

**ORIN**

Oh, and I suppose under a Dean Ziegler administration, we'd just abandon E-Commerce and all that, huh? What's your take, Ronald?

**RONALD**

End of the day, you know I'm a big supporter of yours, Orin...

**DEAN**

Stab me in the fucking back why don't you, Wilkes...

**RONALD**

Why would I stab you in the back, Dean, when I'm telling you to your face that I think you'd be a lousy President?

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That deflates the tension. The three men are laughing as Tim approaches. Dean spots him first.

**DEAN**

Timbo! Sorry about that gigantic boner I got while we were spooning.

Tim freezes, looks at Orin.

**TIM**

We didn't spoon, Orin...

**ORIN**

To each his own, Tim.  
(gives Tim a kind wink)  
I'm teasing, of course. Well, I gotta run to an Executive Council meeting. You fellas really ought to check out Mike Pyle's Prop/Cas seminar...

**DEAN**

Pyle of shit.

**ORIN**

Mike's a dynamite orator. I think you'd enjoy it. We'll see ya.

Orin walks away.

**DEAN**

Smug fuck.  
(then, to Tim & Ronald)  
So who's ready for a drink?

**RONALD**

It's 11 in the morning.

**DEAN**

**(MIMICS)**

It's 11 in the morning. Can you believe this guy? C'mon Timbo, let's get the flock outta here.

**TIM**

You need to leave me alone.

away.  
Dean and Ronald watch curiously as Tim practically runs

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**INT. MEETING ROOM - LATER THAT MORNING**

Tim, Ronald and Joan sit on folding chairs in the front row. Mike Pyle, his creamy skin offset by an aquamarine sweater vest, speaks with subdued energy to the half-full room.

**MIKE PYLE**

I'd like to share a humorous anecdote. A gentleman is drowning in a lake or pond, and he's 20 feet offshore. Well, along comes an actuary. And this actuary sees the drowning gentleman and throws him an 11 foot rope. And the gentleman says, "But I'm 20 feet offshore!" And the actuary says, "Well, I'm meeting you MORE than halfway."

The room busts up laughing. Tim takes notes.

**MIKE PYLE (CONT'D)**

So Property/Casualty Insurance, or Prop/Cas, it's one of the most dynamic areas of our industry...

Mike Pyle pauses as a HOTEL CLERK enters, whispers something to him and hands him a note. Mike reads the note.

**MIKE PYLE (CONT'D)**

Ah, is there a Tim Lip in here?  
There's an emergency call.

Tim looks concerned as he rises.

**INT. HOLIDOME FRONT DESK - MOMENTS LATER**

Tim takes the phone from the DESK CLERK.

**TIM**

Hello.

**VOICE (O.S. ON PHONE)**

**(CHINESE ACCENT)**

Herro Mr. Tim, my name Chin Chang.

There bad news about your fiancé.

**TIM**

Millie? Something happened...?

**VOICE (O.S. ON PHONE)**

Ah, you wise man Mr. Tim. She die  
in horrible car accident...

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Tim's stomach drops.

**VOICE (O.S. ON PHONE) (CONT'D)**

... but her dying wish for you, Mr.  
Tim, to get shit-face with Deanzie.

Whip pan to reveal Dean on another house phone.

**DEAN**

Timbo! Turn around!

Tim turns, sees Dean. A torrent of anger rises. Tim charges  
at Dean. He shoves him. Dean is a much larger man and is  
therefore impervious to Tim's inelegant, girlish assault.  
Despite the low-key nature of the melee, it draws the  
attention of Trent, the desk clerk.

**TRENT**

Gentlemen! I will call security.

Tim deflates. He gives Dean one more shove. Dean laughs.

**TIM**

What the H did I ever do to you,  
you a-hole.

Tim walks away. Dean calls after him.

**DEAN**

Come on bud, I was having fun.

**INT. JUNIOR SUITE - A LITTLE WHILE LATER**

Tim sits on his cot. He is on his cell phone.

**TIM**

I just wanted to hear your voice.

**MILLIE (O.S. ON PHONE)**

Brandy, no! Bad girl! Sorry, she's giving me grief over this new wet food. What did you need now, Tim?

**TIM**

Nothing. Nothing really...

**MILLIE (O.S. ON PHONE)**

Well I for one feel like I ought to be on the fire department, I'm putting out so many fires. Lucy Kofnetka asked me to do altar guild for her. Again.

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**TIM**

Oh.

**MILLIE (O.S. ON PHONE)**

Patti told me Lucy's seeing some guy who doesn't even go to church, so she apparently feels no need to maintain her responsibility... Brandy! No! She's going number two on the floor! No! You get outside! I'll call you later, Tim...

He hangs up. He exhales. He looks out the window: An Applebee's. A Super Target. Traffic on the distant interstate.

Something is bubbling in Tim-- maybe not cauldron of lava; more like a cup of soup left in the microwave a bit too long.

But still, there's a boiling, churning glow behind his eyes.

**INT. NOTTINGHAM BANQUET ROOM - CONTINUOUS**

Tim determinedly enters a banquet room where VENDORS have set

up booths. He approaches a WOMAN at a table with a sign that says Met Life Scavenger Hunt!

**TIM**

I'd like to sign up for the scavenger hunt.

**WOMAN**

Super. Teaming with a co-worker or are you in need of a partner?

(off Tim's look)

This is a team event, like the Amazing Race. On TV? But instead of going around the world, you look for stuff in Cedar Rapids. And instead of a million dollars, the winning team gets a \$75 gift card for Westdale, which is...

**TIM**

Eastern Iowa's largest two-story mall. I know. Sweet.

(a thought, a moment)

And yes, I do have a teammate.

**INT. HOLIDOME HALLWAY (OUTSIDE THE CONFERENCE ROOM) - DAY**

Ronald and Joan exit the Seminar. They spot Tim.

**55.**

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**RONALD**

Everything OK?

**JOAN**

Yeah, what was that call?

**TIM**

Oh, nothing. Say Joan, you have something on your blouse.

Joan looks down at her blouse. Tim flicks her chin.

**TIM (CONT'D)**

Burn.

**JOAN**

**(LAUGHS)**

You are very weird...

**TIM**

(bad Elvis impersonation)

Thank you. Thank you very much.

**(AWKWARD)**

So, ah, I signed you up for the Scavenger Hunt. To be my teammate.

In the Scavenger Hunt.

**JOAN**

Really? Why?

**TIM**

Uh, well I... Because Ronald already had a teammate...

**RONALD**

Bill Hernandez?

**JOAN**

Taco Bill.

**TIM**

... And I thought you'd-- we'd-- be y'know, a decent team. So...  
(then, firm)  
I think you should do it.

**JOAN**

Heck yeah! I get to be Insurance Man's sidekick. We're going to kick some ASS!

A few PEOPLE look curiously at Joan. Tim stands up a bit straighter. This is good. This is good.

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**INT. SUNSET TERRACE BALLROOM - LATER THAT DAY**

Orin, in a theme-appropriate safari hat, addresses the 10 TEAMS. Among them: Tim & Joan, Ronald & Taco Bill, Mike Pyle & a FRIZZY-HAIRED WOMAN. Dean is absent.

**ORIN**

Like last year there'll be a few physical challenges...

**TIM**

**(TO JOAN)**

I am super pumped!

**JOAN**

**(WHISPERS)**

Whoo-hoo.

**ORIN**

Course this should be considered a fun event, in the spirit of team building. You can find your first clue "under the sea." By which I mean in the pool area. So ready, set, race!

As the teams take off for the pool, Dean enters. Tim pauses long enough to say:

**TIM**

You're going down, a-hole.

Just then, Dean's partner, a MAN in an electric wheelchair, PERRY KUHN, 29, rolls in. They high five and whoo-hoo.

**DEAN**

Let's roll, Perry-- Perry-plegic. Get it, like paraplegic? But...

**PERRY**

Yeah. Good one, Dean-tard. Like retard, but Dean-tard. Get it?

Dean laughs as he and Perry follow the other contestants.

**INT. HOLIDOME POOL AREA - A LITTLE WHILE LATER**

The pool is large and reasonably impressive, with a slide, lawn furniture, a whirlpool and a video arcade nearby. The contestants rush in. Tim spots something on the bottom of

the

pool. A series of bricks spell out: PLANET X.

**57.**

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**TIM**

Check it out-- Planet X!

Tim unzips his hidden cummerbund/money belt. He pulls out a small laminated packet, held together with metal rings.

**TIM (CONT'D)**

I compiled a ton of info on Cedar Rapids. I've got a sweet laminator in my basement.

**JOAN**

Ooh, that's hot...

**TIM**

(flips through his packet)  
... Maps, area attractions, crime  
stats, local customs...

**JOAN**

Look at you...

**TIM**

Bingo! Right here-- Planet X Family  
Fun Center. Let's go. Act natural.

Joan cracks up. They walk out casually. For good measure:

**JOAN**

What a gyp. There are no stinkin'  
clues in here.

**INT./EXT. TIM'S RENTAL CAR - DAY**

Tim and Joan laugh as he peels out of the parking lot.

**TIM**

OK, I think we're going to want to  
take Blair's Ferry Road to Avenue  
C, then probably east on 100.

**JOAN**

Why would you possibly know that?

**TIM**

I memorized the major thoroughfares  
and landmarks in the metro area.

turns  
Rather than say anything, Joan just shakes her head and  
on the radio. GROOVE IS IN THE HEART kicks in, providing a:

**MUSIC BED OVER:**

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**THE SCAVENGER HUNT MONTAGE --**

**INT. PLANET X FAMILY FUN CENTER - DAY**

Tim, Joan and the other teams bound through a huge, Martian-

themed ball pit. They start digging through the balls. Perry sits dejectedly off to the side in his wheelchair.

Tim and Ronald shove past Mike Pyle, knocking him down. Tim is the first to discover a foam "moon rock" amid the balls. The rock reads, "ASMI ROCKS!" Taped to the bottom, a

message:

**TIM**  
**(READS MESSAGE)**

"You've seen the future, now Czech out Cedar Rapid's past." But it's Czech, like Czechoslovakia. C'mon!

**SERIES OF SHOTS --**

- AT THE NATIONAL CZECH MUSEUM: A traditionally costumed CZECH WOMAN, 80, shows Tim and Joan how to paint an EGG. The egg is lovely, with intricate patterns and vibrant colors.

- IN THE CAR: Joan reads through Tim's laminated booklet as he drives. She's really getting into it, too. Tim's phone keeps ringing. It's Millie. He ignores it.

- IN A GYMNASIUM: Ronald awkwardly tries to make a basket, becomes upset when he misses. Joan swishes a 3-pointer.

- AT A DAIRY FARM: The teams milk cows. Mike Pyle is particularly proficient. Dean can't help himself.

**DEAN**

Know what that cow's thinking, Pyle? She's thinking, "quit pulling on my tits and fuck me already."

- IN A PARKING LOT: Dean loads Perry into a handicap-accessible van as Mike Pyle and his partner blow past them.

- AT THE IOWA PORK SHRINE: Joan gobbles down hot dogs in a speed eating contest. Tim cheers her on.

**JOAN**

Ugh. I'm gonna puke.

**TIM**

No, you're doing great, Joan. And you look super awesome with a wiener in your mouth.

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**JOAN**

(stunned, mouth full)  
Oh my God, did you just make a dick  
joke, Lippe?

**TIM**

No.  
(giggles, with pride)  
Maybe.

close  
Joan bites seductively into her hot dog. The others are  
behind. Except Ronald's partner, Taco Bill, who is vomiting.

**EXT. SILO ADVENTURE PARK - DAY (LATE AFTERNOON)**

of  
The sun is low. Long, phallic shadows are cast by a series  
70-foot silos which are covered with thick sheets of ice.  
Tim and Joan run up to Orin, who is waiting by the silos.

**ORIN**

OK guys, this is it. First team to  
complete this challenge wins the  
whole shootin' match.  
(unfurls a scroll, reads)  
ASMI's past is behind us; But our  
future looks nice; Let's Build a  
Bridge to the 22nd Century... by  
scaling this silo of ice!

Some DUDES with ice climbing equipment-- ropes, picks, etc.  
appear. Tim looks petrified. Joan shakes her head.

**JOAN**

That doesn't even... There's no  
such thing as silo ice climbing.

**TIM**

No, it's actually a big thing in  
Iowa. ABC news did a story about  
it. I saw it on YouTube.

**JOAN**

Of course you did. Well, you can do  
it then...

**TIM**

Uh-uh, absolutely not. I'm scared  
crapless of heights.

**JOAN**

You need to get over it, Lippe, cuz  
I'm not climbing jack.

**(MORE)**

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**JOAN (CONT'D)**

Come on Insurance Man-- leap tall  
buildings in a single bound and all  
that...

Tim's nostrils flair. Just then, Mike Pyle and his partner  
arrive. Tim looks to the top of the silo. It is dizzyingly  
high. He shuts his eyes for a moment, exhales.

**TIM**

Yeah. Let's do this thing.

Orin turns on a boom box, which blasts some triumphant music  
(Whitesnake's HERE I GO AGAIN, perhaps).

QUICK CUTS: The Dudes get Tim and Mike Pyle into their  
climbing gear-- harnesses, helmets, crampons.

And they start climbing. Sort of. Tim jams his pick into the  
ice. He tries to pull himself up, but can't. Mike fares  
worse. He can't even get his pick to stick in the ice.

**TIM (CONT'D)**

Hang on... How's it...?

**MIKE PYLE**

Little help here...

The Dudes shout instructions. Tim and Mike try again. To no  
avail. Neither could do a pull-up if his life depended on  
it.

**A LITTLE WHILE LATER --**

All the contestants have shown up. But not a damn one of  
them  
can get more than a foot off the ground.

**TIM**

Ugh. This is frickin' hard.

**RONALD**

Really hard.

**DEAN**

I think I just shit my pants.

Joan cheers. Orin looks to the Dudes, who shrug.

**A LITTLE WHILE LATER --**

Orin talks on his cell phone, conferring. The contestants wait in a field, shivering. The sun is getting lower. Orin hangs up, sighs, shuts off the uplifting music.

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**ORIN**

OK gang, that was Rick Martini with the National Chapter. Here's the deal. Since no one could do the final task, and since Joan and Tim were the first team to get here, we're just gonna go ahead and award them the first place prize. Unless anyone's got a problem with that?

Ronald mutters to himself, frustrated with his performance.

**RONALD**

Dangit. You could've done better, Wilkes.

**TIM**

Wait, we won?

**ORIN**

Yup. So here you guys go. Your \$75 gift card for the Westdale Mall.

Orin hands Joan the gift card. Despite the anticlimax, Tim is overjoyed. He picks up Joan and spins her around. Everyone else just wanders away.

**DISSOLVE TO:**

**INT. TIM'S RENTAL CAR (DRIVING) - THAT EVENING**

Tim is ebullient. Joan rides shotgun. The screen on Tim's

phone says that he's missed 11 calls. It rings again.

**TIM**

Oh crap. I forgot...

**(ANSWERS PHONE)**

Hey, Millie.

**MILLIE (O.S. ON PHONE)**

I have been trying to reach you for the last eight hours, Timothy. I was going to call the police. Where have you been?

**TIM**

I'm sorry, Mil. I signed up for this scavenger hunt, and check it out-- we won! My teammate and I, that is. Joan.

**JOAN**

Hi Millie!

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**TIM**

That was Joan saying hi.  
(beat, to Joan)  
Millie says hi.

**MILLIE (O.S. ON PHONE)**

I did not say hi. I didn't say anything. If you had asked, I would have told you that I've been at the vet half the day because Brandy swallowed a pencil eraser.

Joan

Something dawns on Tim-- who gives a shit. He glances at  
and her skirt and her exposed knee.

**MILLIE (O.S. ON PHONE) (CONT'D)**

Lucky for us it came out naturally or we'd have been looking at surgery.

Tim pulls into a spot in the Westdale Mall parking lot. He gestures for Joan to wait a second.

**JOAN**

I'll just meet you inside.

**TIM**

OK. Sounds good.

**(TO MILLIE)**

Sorry Mil, go ahead.

**INT. MILLIE'S LIVING ROOM - CONTINUOUS**

Millie looks wounded.

**MILLIE**

So who's this Joan?

**EXT. WESTDALE MALL - CONTINUOUS**

Tim gets out of the car.

**TIM**

Just some gal from Omaha they paired me up with. Between you and me, she's a little different. Real hyper-- one of these types who kind of overdoes it. But for a 75 dollar gift card, I'm not going to complain.

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**MILLIE (O.S. ON PHONE)**

You promised you'd check in with me. I'm very disappointed.

**TIM**

**(PLAYFUL)**

OK, Mom...

Silence. It's as though a profound revelation has just slipped out. As if, in an instant, everything has changed.

**INT. MILLIE'S LIVING ROOM - CONTINUOUS**

Millie's heart sinks. She looks at her Beanie Babies.

**MILLIE**

Well. You obviously have more important things to do than talk to me. My brother and I were just

getting ready to go for fish at the  
Eagles anyhow.

Reveal: Wade is sitting in his rightful throne, watching an  
aerobics show on TV. Millie snaps at him.

**MILLIE (CONT'D)**

Go warm up the car, Wade.

**TIM (O.S. ON PHONE)**

Mil, I didn't...

**MILLIE**

It's fine. You'll call me some time  
when it's convenient for you, Tim.  
Good Night.

Millie hangs up. Wade gives her a supportive shrug.

**EXT. WESTDALE MALL - CONTINUOUS**

Tim snaps his phone shut. What just happened? He considers  
his options for a moment.

**INT. WESTDALE MALL - MOMENTS LATER**

Joan window shops at a LensCrafters. Tim approaches her.

**TIM**

Hey. What say we just use the gift  
certificate to get a nice supper  
here? At the mall.

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Joan smiles at him, and we:

**CUT TO:**

**INT. OLIVE GARDEN - A LITTLE WHILE LATER**

Tim approaches the Olive Garden MAÎTRE D'.

**TIM**

We have a gift card. But I didn't  
make a reservation. Is that OK?

Save for three tables of ELDERLY PEOPLE, the place is empty.

**MAÎTRE D'**

Right this way, sir.

Tim raises his eyebrows to Joan-- not too shabby.

**INT. OLIVE GARDEN, ROMANTIC BOOTH - A LITTLE WHILE LATER**

Tim and Joan are seated in a candlelit booth. Opera Muzak tinkles. If you didn't know this to be a mall-based chain, you might think it a romantic Italian restaurant. Maybe.

An acne-scarred WAITER, 21, approaches with a tray.

**WAITER**

Coors Lite for the madam. A cream sherry for monsieur. And here are some bottomless bread sticks.

**TIM**

Nice. Thanks.

The waiter exits. Tim raises his glass for a toast.

**TIM (CONT'D)**

To victory. To new friends. To life.  
And all the joys of living it.

**JOAN**

That's really nice. Cheers.

They clink glasses. Tim takes a dainty sip of his sherry.

**TIM**

Mm, it does taste a lot like communion wine. Awesome.

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**LATER --**

Joan feeds Tim a bite of her lasagna. A bit sticks to his chin. She wipes it off, semi-seductively. Tim laughs.

**JOAN**

So Lippe, I'm trying to figure you out. Hopes, dreams, aspirations, blah-blah-blah? Whaddaya got?

**TIM**

Mine? Let's see. Um. I would love--  
some day-- to put a little  
greenhouse in my backyard.

**JOAN**

Dream the impossible dream...

**TIM**

No, I've actually seen some fairly  
decent portable ones at Fleet Farm  
that won't break the bank...

**JOAN**

C'mon, man. I mean fantasy-land  
stuff. What do you really want?

A beat. He takes a sip of sherry, shrugs.

**TIM**

Well. I always hoped I could take  
over Northlands when Bill retired.  
But that obviously isn't going to  
happen now.

**JOAN**

Oh, screw him. He wants to sell,  
why don't you just buy Northlands?

**TIM**

Yeah right.

**JOAN**

Why not? You could get a loan.

**TIM**

I don't... Probably not.

**JOAN**

You know the business. You know the  
clients. You actually care about  
your job. You'd be perfect.

**66.**

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**TIM**

Grrrr. Ha. Time out. Sheesh. Let's.

**(BEAT)**

OK. What I'd really like is a

family. To be a dad. So kids, I guess, that's what I really want.

**JOAN**

Yeah well, you can have mine.

**TIM**

You've got kids?

Joan takes out her Blackberry. The screensaver is a family portrait: Joan, a MAN with a goatee, and TWO CUTE KIDS. All of them are dressed in denim.

**JOAN**

Tyler's ten. Ashley'll be eight next month. My little squirrels.

**TIM**

Awesome. Beautiful kids. And that's...?

**JOAN**

My hubby. Rich Fox. Richie. We met when we were both Rotary exchange students in high school. Lived in Norway for a semester.

**TIM**

Norway.

**JOAN**

I was such a spaz. Band geek, total ugly duckling-- braces, acne, the whole nine. I didn't even get boobs until college. Anyway, we ended up getting married sophomore year. Then kids. Then blah-blah-blah, and here we are. Richie's a Supervisor in the Parks Department now. For the County.

**TIM**

Wow.

Tim doesn't hide his shock well. Joan sees it.

**JOAN**

I know it's effed up. And if I had it all to do over again, I don't know what I'd choose.

**(MORE)**

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**JOAN (CONT'D)**

But I don't have that option. So this is my fantasy-land, Tim. Cedar Rapids. ASMI. This. I come here, and for a few days I'm someone else. No kids. No husband. No responsibility. Wild woman. (an ironic growl) Sometimes a gal just needs a vacation from who she really is-- know what I mean, Lippe?

Tim nods but looks more confused than ever.

**INT. TIM'S RENTAL CAR - LATER THAT NIGHT**

Tim drives. The Olive Garden doggie bag sits in Joan's lap. Silence, other than the radio. After a bit:

**TIM**

OK. I thought of another one.

**JOAN**

One what?

**TIM**

Wish. Or dream or whatever. It's still small potatoes compared to...

**JOAN**

No, let's hear it...

**TIM**

... to all you've done-- Norway and all that, but...

**(BEAT)**

Do you watch American Idol ever?

**JOAN**

You wanna be on American Idol?

**TIM**

No-no-no. Negative! Sheesh. But I do enjoy watching it quite a bit. Randy's always like, "That's awesome, dawg!" And Simon's such a-- (mediocre British accent) "Oh, I'm so superior."

**(THEN)**

Anyhow I was thinking of maybe trying-- trying-- to get a solo in my choir. At church. I mean, it's all super political. But I'm a fair to middlin' baritone, so...

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He shrugs. Joan fights her instinct to tease him.

**JOAN**

That's great, Tim. You'll do it. I know you will. Very cool.

He shrugs again, but now he's grinning from ear to ear.

**INT. HOLIDOME LOBBY - LATER THAT NIGHT**

Tim yawns as he and Joan enter the lobby.

**JOAN**

Wanna get one for the road, stud?

**TIM**

Oh no, I have to practice my Two Diamond presentation. I can't...

**JOAN**

One nightcap. It'll loosen you up.

Tim looks at the ground. He looks up, tries to make a joke.

**TIM**

Ha. Nightcap. Kneecap, more like...

**JOAN**

What?

**TIM**

Yes.

She looks at him oddly as he charges ahead to the bar.

**INT. HORIZONS BAR & GRILLE - NIGHT**

Taco Bill sings DON'T STOP BELIEVING on the karaoke stage. Bree, wearing a new denim skirt, grinds on the dance floor

with yet another INSURER. Dean watches the action.

**DEAN**

Timbo and the O-Fox! Wondered when  
you crazy kids were gonna show up.

He ushers them to the bar, where Ronald is seated.

**RONALD**

Can I buy the big-shot winners a  
drink? Coors Lite for Joan. And  
Tim, you want a pop?

**69.**

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**TIM**

Actually, do they have cream sherry?

**RONALD**

Cream sherry. Jeez, guess that  
victory really did go to your head.

**JOAN**

Coors Lite's good for me, thanks. I  
gotta run wash my hands quick.

Joan exits. Ronald goes to order the drinks.

**DEAN**

You tag that yet, Timbo? Bet she's  
moist as a damp sponge, huh?

**TIM**

She is MARRIED. And you're just...  
What is wrong with you?

**DEAN**

Shit, what isn't wrong me? I drink  
too much, I weigh too much, I piss  
people off. Speaking of, that crank  
call earlier-- way outta line.  
People are right, I am an asshole.

**TIM**

Well. Yeah. You kind of are. But I  
guess I've seen worse.

**DEAN**

I love it! "I guess I've seen  
worse." I love it!

(big laugh, then)  
Yeah shit, s'pose we all wish our  
lives had gone a little different.  
You don't come into this deal  
going, "Dear God, please let my  
wife toss me out on my ass. Please  
give my children the courage to  
hate my fucking guts. Thank you  
Jesus. Praise Jesus! Praise Jesus!"  
Ach, I'm just having fun.  
(crosses himself, looks

**HEAVENWARD)**

No offense Big Man! Right, Timbo?

Dean laughs heartily. It's a deeply uncomfortable moment.

Tim

looks around. He sees Joan talking to the karaoke DJ.  
Thankfully, Ronald returns with the drinks.

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**TIM**

Ronald! Hello.

(takes his drink)

Thanks mucho... So Ronald, what's  
your situation? You married, or...?

**RONALD**

Negative. I'm pretty well married  
to Ronald Wilkes Insurance. I also  
do quite a bit of work with the St.  
Cloud Chamber. I'm Senior Warden at  
my church. So really, no time for a  
Mrs. Ronald Wilkes.

**TIM**

Wow.

**RONALD**

Don't get me wrong, I have my  
guilty pleasures-- antiquing, I'm  
active in community theater. And I  
have to admit I'm a big enthusiast  
of the HBO program, The Wire. But  
shux, I haven't had a proper  
vacation in nine years.

**TIM**

I never use my vacation time.

**DEAN**

Maybe you two should take one of those gay cruises together.

**RONALD**

You know what you are Ziegler?  
You're what I call a real Richard.

Dean and Tim look confused. Ronald giggles to himself.

**RONALD (CONT'D)**

Mr. Richard Head.

**TIM**

(titters as he figures it out)  
Dick head. Yeah Dean, you are a total Richard!

**DEAN**

Ha! I love it! Richard head!

Tim high fives Ronald. Joan returns, sits next to Tim.

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**RONALD**

To Tim-- the young rookie comes in, takes the scavenger hunt. That right there is P-T. Prime Time.

They all drink to that.

**A BIT LATER --**

Tim has finished his sherry. The bartender pours a second glass. Tim wears the shit-eating grin of a first-time drunk.

**DEAN**

Would you rather toss a bum's salad, y'know, eat out his butthole or... give your dad a B-J?

**RONALD**

Come on Ziegler, this is supposed to be a clean game...

**TIM**

No, if you used some salad dressing a bum's a-hole might not taste that bad. Thousand Island!

Tim laughs hysterically. Which makes everyone else laugh.

**JOAN**

Shots!  
(to the bartender)  
Kamikazes, good sir.

**KARAOKE DJ (O.S.)**

OK. We're ready for Tim Lip to rock  
the mic. Is there a Tim Lip?

**TIM**

Did he just...?

**JOAN**

Why wait for the church choir when  
you can take care of one of your  
dreams right now, dude?

**TIM**

No, no, no, no, no...

The bartender pours the shots. Joan whispers to Tim.

**JOAN**

I know you can do it, Lippe. Go be  
my hero-- Insurance Man.

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**KARAOKE DJ**

Tim Lip? You in the house?

Joan passes Tim the shot. He slams it. The room applauds as  
Tim nervously makes his way to the stage.

Tim confers with the DJ. The DJ nods, cues up the song. Tim  
gives Joan a look of mock anger as he takes the mic.

**TIM**

I, um, I've met some really, just  
super neat people here. But this  
song, I'd like to dedicate to the  
first African-American person I've  
ever met. I mean, I've seen guys at  
the Oneida Mall in Rhinelander--  
said hello and that. But... Anyway,  
I just think you're one of the most  
awesome guys around. Ronald Wilkes!

Tim gives Ronald a thumbs-up. Ronald returns the gesture as the opening bars of Clarence Carter's PATCHES kick in.

[NOTE:

Patches is an EXTREMELY sentimental soul song about a poor black kid named Patches.] The first verse is spoken word.

**TIM (CONT'D)**

(reading off the screen)

I was born and raised down in  
Alabama. On a farm way back up in  
the woods. I was so ragged that  
folks used to call me Patches. Papa  
used to tease me about it. But deep  
down inside he was hurt, 'cause  
he'd done all he could.

Joan and Dean whoo-hoo!

**TIM (CONT'D)**

(breaks into song, very soulful)

My papa was a great old man. I can  
see him with a shovel in his hands.  
See education he never had; He did  
wonders when the times got bad. The  
little money from the crops he raised  
barely paid the bills we made.

Joan and Dean rush to the dance floor. Ronald remains on his bar stool but bops his head politely. Tim tears it up. Patches continues, creating a:

**MUSIC BED OVER:**

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**A SERIES OF SHOTS --**

- Tim drinks more sherry. The gang laughs, having a blast.
- Ronald tries to excuse himself.

**RONALD**

The presentation's in 36 hours. I  
can't afford to be off my game.  
Frankly, neither can you, Tim.

Tim responds by giving Ronald a noogie. Everyone laughs.

- Joan, Dean and Ronald roam the Holiday halls. Tim jumps

Dean.

out from behind a corner, whips some ice machine ice at  
Dean takes off running after Tim. Joan and Ronald follow.

- The song fades out as the four of them approach the Pool  
Area. The sign on the pool door says, Hours 8 AM - 11 PM.

**RONALD (CONT'D)**

This is ridiculous, you guys. Told  
you, it closed an hour ago.

Tim tries the door. It's open. Dean and Joan go in. Tim and  
Ronald stay in the hall.

**RONALD (CONT'D)**

Tim. Come on. This isn't you.

**TIM**

Uh-oh. Who is it then?

**RONALD**

You know what I mean. We've both  
worked our tails off. Why poop it  
away on...

**INSIDE THE POOL AREA:**

**DEAN**

Check this out-- Captain Nemo!

Dean has placed the top of a garbage can on his head. It  
looks like an old-time scuba apparatus. Tim laughs.

**TIM**

**(TO RONALD)**

I know. I just...

Dean slides down the kiddie slide into the pool, fully  
clothed. Tim busts up. It looks like too much fun.

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**TIM (CONT'D)**

No frickin' way!

Tim goes through the door. Ronald shakes his head.

**INT. HOLIDOME POOL AREA - CONTINUOUS**

Tim turns back, sees Ronald walking away. Tim thinks a beat, then keeps on. Other than Dean's splashing, it's quiet and peaceful in the semi-darkness. Joan sits on a lawn chair.

**JOAN**

Whaddaya say, Lippe? Take a dippy?

**TIM**

**(GERMAN ACCENT)**

Ich can nicht schwimmen. That's "I can't swim." In German. And I can't. `Sides, I didn't bring a bathing suit.

**JOAN**

So we stay in the shallow end.  
(starts removing clothes)  
And neither did I.

Gulp. Now in her bra and thong, Joan jumps in. Dean bobs around with the trash can on his head.

Tim slowly starts to undress. He carefully places his money belt on a table. He gets down to his T-shirt and tightie-whities. Far enough. He eases himself into the shallow end.

**TIM**

Yow. Chilly. Ha.

Joan back strokes over to Tim. He tries to look elsewhere.

**JOAN**

So.

**TIM**

Yep. Ha. Fun. Fun day.

**JOAN**

So.

Joan undoes her bra. Oh jeez.

**TIM**

Oh jeez.

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She removes the bra, revealing her breasts-- lovely, soft, bright white orbs surrounded by very tan skin. Tim shudders.

**TIM (CONT'D)**

You have tan. A tan. Tan line. You have a.

Joan gets close to Tim. His arms remain at his side.

**TIM (CONT'D)**

You. Are. You're. Married.

Closer.

**TIM (CONT'D)**

I have a fian...

She kisses him on the mouth, moves his hands to her breasts.

**TIM (CONT'D)**

Oh jeez...

Tim gives in. They make out. In the deep end, Dean takes the garbage can off his head and watches.

**DEAN**

Hell yeah.

Joan pulls off Tim's T-shirt, flings it aside. They're  
really going to town. OFF-SCREEN, we hear a sliding door open.

HIGH ANGLE (Specifically, four floors up): From this POV, it  
looks like Tim and Joan are having sex. Dean, meanwhile, has  
watches moved closer and may or may not be masturbating as he  
them. Reveal whose POV this is:

Orin has come out onto his balcony. He looks aghast.

**ORIN**

What the heck's going on down there?!

Tim looks up, makes fleeting eye contact with Orin. Shit!

scrambles to get out of the pool. Joan is a half-step behind  
him. Dean decides that now would be a good time to moon  
Orin.

**DEAN**

Suck my ass, Helgesson.

**ORIN**

I'm calling security!

Tim grabs his money belt as he and Joan run out of the pool area. [Note: Tim has a conspicuous erection.]

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**INT. HOLIDOME HALLWAY - MOMENTS LATER**

Joan, still topless, leads Tim by the hand as they sprint toward her room. They run past a SECURITY GUARD along the way. [Note: Tim still has a conspicuous erection.]

**INT. JOAN'S ROOM - MOMENTS LATER**

They burst into Joan's room, laughing to the point of tears.

**TIM**

Holy crap! We're so dead!

Then Joan mauls Tim. She tackles him to her bed. He rolls on top of her. A primal, guttural howl erupts from Tim. Then:

**TIM (CONT'D)**

I want to make love!

It's on.

**INT. HOLIDOME HALLWAY - NIGHT (A LITTLE WHILE LATER)**

Dean pounds on the door to the Junior Suite.

**DEAN**

Come on, Ronimal! My key got wet.

Wake up, man!

**(NO RESPONSE)**

Ah, fuck it.

Dean lumbers away, leaving puddles of water in his wake.

**INT. JOAN'S ROOM - LATER THAT NIGHT**

Post-sex. Tim lies in bed, beatific. Joan, now wearing glasses and conservative PJ's, comes out of the bathroom.

**TIM**

Your body's just so... firm and pretty. Mmm. Making love to you was

just super... super awesome.

Joan just smiles as she gets into bed.

**TIM (CONT'D)**

Wanna cuddle?

**JOAN**

Cuddle? Um. OK.

**77.**

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**TIM**

I love to cuddle.

**(NUZZLES)**

You're special, Joan. So special...

Joan awkwardly pats Tim on the head as he drifts to sleep.

**FADE OUT:**

**INT. JOAN'S ROOM - THE NEXT MORNING**

Joan is talking on the phone with her son. Her demeanor is entirely different-- a tone and physicality we've not seen.

**JOAN**

No baby, you guys are playing at Papillion/La Vista. Ralston is next week...

**(LISTENS)**

Calm down, Tyler. You're not gonna miss it. It's not that far. Put your dad on.

Tim wakes up. The morning light hurts his hung over eyes.

**JOAN (CONT'D)**

Hey. Did you not look at the schedule on the fridge? Did we not have this conversation 10 minutes before I left?

(listens, sighs)

No, no, no. The playoffs are in Ralston. This is the last regular season game. He actually has a chance to play, Richie. Christ.

Tim staggers out of bed, smiles. Joan holds up a finger.

**JOAN (CONT'D)**

Fine, but watch your speed on 84th by Giles Road. Chris Beeler's gotten busted twice right there. By that golf course.

**(LISTENS)**

Yeah, Tara Hills. Exactly. OK. Love you, too. Bye. Oh, tell Ty to kick some butt for me. `K. See ya.

She hangs up. Tim does a theatrical stretch and yawn.

**TIM**

Good morning.

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**JOAN**

Crisis on the home front. Sorry if I woke you up.

**TIM**

No problemo.

Tim sees that Joan's computer is open-- and his Two Diamond presentation is up on the screen.

**TIM (CONT'D)**

Is that...? Were you looking at my Two Diamond presentation?

**JOAN**

Your cell phone kept ringing in your little fanny pack thing, so I shut it off. When I saw the discs, I figured I'd take a look. It's a solid presentation.

**TIM**

Um. Thanks. It was Roger Lemke's...

**JOAN**

Yeah, I see that.

**(WISTFUL BEAT)**

You know we were together right?

**TIM**

What? Whaddaya...? You and... You and Roger, you mean?

**JOAN**

It's so stupid-- but everyone basically treated us like the Brangelina of ASMI for a while there. It ended two years ago. He was getting into some pretty weird stuff... as we all know now.

Tim is livid. He ejects his disc from Joan's computer.

**JOAN (CONT'D)**

Come on, Lippe. It doesn't matter. You knew, didn't you?

**TIM**

My foot I knew! No, I did not. And yes, it most certainly does matter. Man, this T's me off.

**79.**

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**JOAN**

Tell me you're not jealous. You can't be jealous. The guy's dead.

**TIM**

Every stinkin' place I go people remind me: You're no Roger Lemke. You're not as good as Roger Lemke. Here we go again.

**JOAN**

As good? Tim, Roger was a small-minded, egotistical jerk. You're an infinitely better man than he was.

This stops Tim in his tracks. Better than Roger Lemke. Wow.

**TIM**

Why were you with him then?

This stops Joan in her tracks. Her inner pain percolates.

**JOAN**

Why? I don't know. I don't know. I guess I probably maybe don't like myself very much. I don't know.

**TIM**

Hey, hey. Come on. You're pretty and smart and just super awesome.

**(COY)**

I like you.

She allows a chuckle. Tim rubs her shoulders, supportive.

**TIM (CONT'D)**

Grrr. I'm so frickin' confused. Last thing I thought was that I'd come to Cedar Rapids and fall in love.

Joan shakes him off.

**JOAN**

What are you talking about?

**TIM**

Us. This.

**JOAN**

What this? What are you talking about? There's no this. There's no us. I have a family.

**80.**

Cedar Rapids, 6-12-09

**TIM**

What about...?

**JOAN**

What about it? I told you, what I do here... In Cedar Rapids... It stays here.

Tim gets up, even more pissed off than he was before.

**TIM**

Where the heck are my clothes?

**JOAN**

Come on, Tim. We're adults here. You're acting like a child...

**TIM**

Yeah. Well, you're acting like a fricking... prostitute.

He wraps up in a towel, grabs his money cummerbund and goes.

making  
hair

A moment. Joan looks at the rumpled bed sheets, starts  
the bed. As she does, she sees the Clairol Nice `N' Easy  
dye box in the garbage. Joan smiles a what has become of my  
life smile. She sits on the bed and stares out the window.

**INT. HOLIDOME HALLWAY - A LITTLE WHILE LATER**

A MAID looks up from her cart, smiles. Tim, wearing only the  
towel, mumbles as he walks by.

**TIM**

I lost my slacks somewhere.

**INT. HOLIDOME POOL AREA - THAT MOMENT**

Tim's clothes remain where he left them the night before. We  
drift off his clothes to a CHUBBY KID with floaties bobbing  
in the pool. The kid is staring at something:

Dean is asleep in a chaise lounge chair in his underpants.

**INT. HOLIDOME HALLWAY - MOMENTS LATER**

Tim approaches the Junior Suite just as Ronald exits. Tim  
self-consciously tightens the towel.

**81.**

Cedar Rapids, 6-12-09

**TIM**

I'm really, really sorry Ronald. If  
I said anything, or...

**RONALD**

Hey, it's not Ronald Wilkes's job  
to judge you, Tim. End of the day,  
the Lord's got that covered. But am  
I disappointed? You bet I am. Heck,  
I'm all for having fun. But I  
didn't think you were one of these  
guys who comes down here only to  
get loaded and act like a derelict.

**TIM**

No, I'm not. I...

**DEAN (O.S.)**

Timbo! Ronimal!

Dean, still in his underpants, approaches.

**DEAN (CONT'D)**

You should have stuck around last night, Ronimal. Watching Timbo and the O-Fox get it on in the pool--shit, I was harder than Chinese arithmetic.

**RONALD**

What a couple of class acts. I'm running late for the prayer breakfast. Oh and Tim, Bill Krogstad's been trying to reach you all morning. FYI.

Ronald walks off. Tim deflates.

**INT. CATHOLIC CHURCH - DAY**

Bill Krogstad paces in a church, talking on his phone.

**BILL KROGSTAD**

Tim, Bill Krogstad again. Orin Helgesson told me about your little hootenanny in the pool there. Clear violation of ASMI's Morals Code--meaning we lose our ASMI certification, we lose our Two Diamond rating, we lose our customers and I lose any chance of ANYONE buying my goddamn business.

**(MORE)**

**82.**

Cedar Rapids, 6-12-09

**BILL KROGSTAD (CONT'D)**

I may as well just commit suicide...

**PHOTOGRAPHER (O.S.)**

Father of the bride. We're set.

Reveal: An OBESE BRIDE, 25, and her greasy, mustached GROOM, 40, pose for a PHOTOGRAPHER.

**BILL KROGSTAD**

(to Photographer, despondent)  
Yah. Be there in a...

**(INTO PHONE)**

Call me when you get this Tim.  
Because unless you pull off a  
miracle, we're done. You've let me  
down hard. Cripes... shaping up to  
be the worst day of my life.

Krogstad hangs up. He walks over to his large, beaming  
daughter. He puts on a fake smile as she gives him a hug.

**BILL KROGSTAD (CONT'D)**

You look real beautiful, Kayla.  
Like a flower.

The photographer snaps a photo. Krogstad chokes back tears.

**INT. JUNIOR SUITE BATHROOM - DAY**

Tim stares at his cell phone. He looks in the mirror.

**TIM**

Goddarnit!

He picks up a hairbrush and tries to break it. But it won't  
break. Dean enters.

**DEAN**

That time of the month?  
(off Tim's look)  
C'mon man, it's gonna be OK.

**TIM**

No it's not. Nothing is OK. My job,  
my fiancé...  
(dawns on him)  
God, I'm a philanderer. I've let  
Bill down. I've let everybody down.

**DEAN**

C'mere, kiddo. Sit. Sit down.

**83.**

Cedar Rapids, 6-12-09

Dean leads Tim out of the bathroom. Tim sits on a desk  
chair.

Dean sits on the edge of the desk. He looks fatherly.

**DEAN (CONT'D)**

My ex, Patti? Well-established fact that this broad is a serious fucking cuntstain, right? But like I say, she's made it pretty much so the kids hate my guts-- I'm the bad guy. `Cept when our 17-year-old daughter comes home PREGNANT-- oh yeah, happy day in the Ziegler household, lemme tell ya-- who's the one so depressed that she can't get out from under the afghan on the goddamn couch? Patti. And who's the one planning the baby showers and taking Meg to the gyno, all that shit? The fucking Deanzie. That's who.

Tim stares at Dean for an incredulous moment.

**TIM**

Is this...? Why is this all of a sudden about you, Dean?

**DEAN**

I'm telling you this, buddy, because it shows to go ya-- even if you're a fucking waste of space jerk-off like myself, there's always opportunities to do the right thing. If this Two Diamond bullshit and that matters so much, you'll find a way to make it right. If not, fuck it. Life's way too short to lose sleep over shit that don't matter.

Tim slowly nods, surprised to find himself moved.

**INT. SUNSET TERRACE BALLROOM - LATER THAT DAY**

Orin enthusiastically introduces a WOMAN in a smart pantsuit.

**ORIN**

Without any more ado, our keynote speaker, Iowa Insurance Commissioner, Mrs. Susan Voss!

The room goes nuts. As Orin leaves the stage he spots Tim waiting in the wings. Tim gestures for Orin to come outside.

Cedar Rapids, 6-12-09

**INT. HOLIDOME HALLWAY - MOMENTS LATER**

Orin, stone-faced, approaches Tim.

**TIM**

President Helgesson, please let me stay in the Two Diamond contest. Please. This isn't for me-- it's for Bill Krogstad. I can't let him down. Please just let me compete.

A moment. Orin nods, almost imperceptibly.

**INT. HOLIDOME ELEVATOR - MOMENTS LATER**

Tim and Orin silently ride the elevator to the fourth floor.

**INT. THE TIFFANY SUITE - MOMENTS LATER**

Orin opens the door to the Tiffany Suite, a slightly larger version of the Junior Suite. He ushers Tim inside.

**ORIN**

(self-deprecating, but proud)  
Tiffany Suite. Bit much. Perks of the Presidency, guess you'd say. Please. Have a seat on the davenport.

Tim sits. Orin goes to the mini-fridge, takes out a Sprite.

**ORIN (CONT'D)**

Drink?

**TIM**

Ah, no. Thanks.

**ORIN**

Suit yourself.

Orin opens the Sprite, drinks. He reaches into a briefcase. He hands Tim a document with dozens of signatures on it.

**TIM**

This is the petition?

Tim shakes his head as he reads the names.

**ORIN**

Between you and me-- this was a ploy by Mike Pyle. Trying to drive down the value of Northlands so he could get it on the cheap.

**85.**

Cedar Rapids, 6-12-09

Just as Deanzie predicted. Orin snatches back the petition. He rips it in two.

**ORIN (CONT'D)**

I just made that happen. Poof. Gone. Rainmaker.  
(makes rain gesture)  
Northlands keeps its three previous Two Diamond Awards.

**TIM**

Oh my gosh, really? Thank you.

Orin sits next to Tim on the couch, closer than he needs to.

**ORIN**

One thing Roger Lemke knew, Tim? He knew that when you get all dolled up, go to the prom-- the Big Dance-- that you gotta be prepared to put out. To show a little teat.  
(off Tim's confused look)  
You ever hear of PayPal, Tim?

**TIM**

PayPal? Um, yeah. I've used it to pay for Beanie Babies on E-Bay...

**(GUILTY)**

For my fiancé.

**ORIN**

Good. Thing you gotta ask yourself now is this: "Am I ready to dance? Am I ready to show a little TEAT?"

**TIM**

I don't understand what you mean...

**ORIN**

Calm down, Orin. I'm sorry. Please, let's talk E-Commerce for a minute.

Tim hesitantly follows Orin to the desk. A laptop sits open.

**ORIN (CONT'D)**

Four years ago, the brain trust at ASMI National mandated we go "on-line" for everything. Billing, newsletter, the whole shebang. Now I'm almost 70-years-old-- I's about as likely to figure this deal out as I was to learn Chinese. Well, as you know Roger Lemke was a real whiz on the computer...

**86.**

Cedar Rapids, 6-12-09

**TIM**

You bet.

**ORIN**

So Roger's up here looking over this new system, and he gets one of these lightbulb-going-off kinda looks, the way he did. And he says, "Orin, with that newsletter going digital you're saving almost four grand a year in printing costs alone. Four grand. Pure profit." You see where this is going, Tim?

**TIM**

I can't say that I do...

**ORIN**

PayPal. That's where. What has ASMI ever given Orin Helgesson? Huh? Not dime one. Sure as shoot not an opportunity to serve on the National Board. Have I not been a good President? Do I not deserve a little something?

**TIM**

You're an awesome President...

**ORIN**

You're GODDAMN right I am!

Orin pounds his fist on the desk. Tim swallows hard.

**ORIN (CONT'D)**

But I don't know the first blessed thing about this PayPal deal. Roger had the on-line know-how, not me.

**TIM**

I'm still not reading you here...

**ORIN**

There aren't printing costs anymore, see? The ASMI-teer's digital. E-Commerce! Don't you get it, Tim? All that money-- almost 39-hundred dollars a year-- that goes into a PayPal account now. My PayPal account. But I've got no idea how to use it.

**87.**

Cedar Rapids, 6-12-09

**TIM**

Do you literally mean you just need help, like, getting on-line, or...?

**ORIN**

Your performance in that scavenger hunt was first-rate. Then I see you in the pool making love to that floozy, I realize maybe you've got a bit of Lemke's, shall we say, moral ambiguity. I need that.

**TIM**

You're talking about stealing.

**ORIN**

Pontoon boats don't pay for themselves, Tim. Roger Lemke came to the prom. He showed me a little teat. I rewarded him with the Two Diamonds three years running. I'm prepared to do the same for you. What do you say? You take home those those Two Diamonds, Northlands' value skyrockets, Bill Krogstad retires to his time share. Everybody wins...

We push in on Tim-- at the crossroads of all crossroads. Outside, a clap of thunder booms ominously.

**TIM**

I'd be doing it for Northlands-- to keep it in Brown Valley and help my co-workers. To help Bill...

Tim looks away, avoiding eye contact. Then:

**TIM (CONT'D)**

What would you need me to do exactly...?

Orin claps once, smiles like a proud grandparent.

**ORIN**

OK, marvelous!

**INT. HOLIDOME HALLWAY (OUTSIDE HORIZONS) - LATER**

Dean has dozens of Hello My Name Is stickers with "Deanzie For President!" written on them. He forces one on a WOMAN.

**88.**

Cedar Rapids, 6-12-09

**DEAN**

Vote for Deanzie. Vote for change.

**WOMAN**

I'm good thanks.

**DEAN**

Well fuck you very much, Carla.

The woman shakes her head and walks away. Ronald approaches.

**DEAN (CONT'D)**

I can count on your vote tomorrow, right Ronimal?

**RONALD**

Not a snowball's chance in Hades.

**DEAN**

You're all a bunch of dicks.

**RONALD**

(spots Tim O.S.)  
Hey there, Hangover Harry. 18 hours and counting. Got your guns loaded

for the Two Diamonds, partner?

Tim's guilt is apparent in his awkward demeanor.

**TIM**

Um. I... I don't know about that.

**RONALD**

Don't be nervous. You'll do fine.  
There's a prayer circle tonight  
before the entertainment program--  
might help ease your mind.

**TIM**

I'm sorry about... Ronald. Just...  
about everything...

Tim abruptly walks away. Dean and Ronald look at each other,  
perplexed, as Tim exits the hotel into the pouring rain.

**EXT. CEDAR RAPIDS STREET - EVENING (MOMENTS LATER)**

toward  
A cold, hard rain falls as Tim walks from the Holidome  
an Applebee's across the busy street.

**89.**

Cedar Rapids, 6-12-09

**INT. APPLEBEE'S - CONTINUOUS**

Tim enters and walks to the bar. He's soaking wet and looks  
despondent. A cheery female bartender, KAY, 40, greets him.

**KAY**

Happy Saturday! What'cha drinkin'?

**TIM**

A large cream sherry, please.

As she pours a healthy glass of sherry:

**KAY**

Looks like you could use some  
cheering up. What do you call it  
when it rains chickens and ducks?

**(PAUSE)**

Fowl weather.

**TIM**

**(DISTRACTED)**

That's pretty hilarious.

Tim slams the sherry in one gulp-- to Kay's dismay.

**TIM (CONT'D)**

Another please. I have to use the  
little boy's room.

cell  
Kay watches as Tim heads for the bathroom. He leaves his  
phone on the bar.

**INT. APPLEBEE'S BATHROOM - MOMENTS LATER**

Tim pees at the urinal. He zips up, goes to wash his hands.  
In the mirror, he's shocked to see: A squinty, drugged out  
MAN, 25, exit the stall, followed by... Bree.

A moment of recognition.

**TIM**

Bree?  
(off her confused look)  
It's Tim Lippe. From the ASMI  
convention. We met out in front of  
the Holidome across the street?

Bree coughs a hacking, phlegmy cough. She's very out of it.

**90.**

Cedar Rapids, 6-12-09

**TIM (CONT'D)**

That's what you get from smoking  
all those-- what'd you call `em,  
heaters? Smoker's cough. Ha. Just  
kidding. Butterscotch?

one.  
He removes a few hard candies from his pocket. She takes

**TIM (CONT'D)**

Small world, huh?

**BREE**

Totally. You wanna party?

**TIM**

Ooh, that's really awesome of you

to ask. But I have a super important presentation in the morning unfortunately, so...

The squinty-eyed man, GARY, who has been drinking out of the sink, looks up at Tim.

**GARY**

I gotta work in the morning, too. Can't be productive or whatever without occasionally taking a little ride on the good times express. It's like, fuck that shit, yo.

**TIM**

Yeah. I hear that. L & C. Loud and... clear.

**BREE**

Seriously. We're going to this thing at my Uncle Ken's later-- after his shift's done.

Bree examines Tim, standing stiffly, hands in his pockets.

**BREE (CONT'D)**

You look like you're in serious need of some relaxation, dude.

Bree nonchalantly pinches his nose. Tim looks oddly touched.

**TIM**

I have had a pretty messed up day actually. Might not hurt to forget about it for a little while.

**91.**

Cedar Rapids, 6-12-09

**INT. HOLIDOME HALLWAY - NIGHT**

Mike Pyle, in a bold chartreuse sweater vest, quietly confers with Orin outside a conference room.

**ORIN**

My advice, Mike? Pull the trigger. I've pretty well convinced him that his company's in the crapper. 85-thousand is as low as I could possibly get him.

**MIKE PYLE**

He's said nothing to indicate I'd have to hang onto his employees or the office up there, right?

**ORIN**

Bill was real clear about that. You're buying his clients-- not his brand. You've done this before, Mike. The Northlands policies will simply roll over into your Allstate office in Milwaukee. Unless you want to keep a satellite branch up there in North Palookaville.

**MIKE PYLE  
(CHUCKLES)**

OK. Let's pull the trigger.

**ORIN**

Oh, and Mike-- we're square on my consultant's fee?

**MIKE PYLE**

Ten percent, as agreed.

**ORIN**

Marvelous. Now just give me a second here...

**INT. HOLIDOME CONFERENCE ROOM - CONTINUOUS**

Orin enters the conference room alone. He un-mutes a speakerphone. The Chicken Dance Polka blares from the other end.

**ORIN**

We're all systems go over here, Bill.

**92.**

Cedar Rapids, 6-12-09

**BILL KROGSTAD (O.S. ON PHONE)**

Praise Christ! This is super, Orin!

**ORIN**

I was able to get Pyle up to 81-thousand for you, Bill, which is

pretty amazing given all the... the tribulations and that. Of course that number doesn't include my 15 percent consultant's fee.

**INT. VFW RECEPTION HALL - CONTINUOUS**

WEDDING GUESTS do the chicken dance. Krogstad strains to be heard over the music.

**BILL KROGSTAD**

Y'know what Orin, it's only a seven hour drive to Cedar Rapids. If I leave right now, I can be there first thing in the A-M and we can lock this sonofagun down.

**ORIN (O.S. ON PHONE)**

I wouldn't want to put you out, Bill, but it would be nice to put pen to paper on a contract sooner than later.

**BILL KROGSTAD**

Hell yes. You bet. It's no problem. I'll be there in time to see the Two Diamond presentations-- not that that matters to me anymore! Thanks a million, Orin!

Krogstad clicks off his phone, pumps his fist, overjoyed. He approaches his wife.

**BILL KROGSTAD (CONT'D)**

Dione, the deal's going through! 81-grand! We're getting this albatross off our backs after all. I'm going to Cedar Rapids.

**DIONE KROGSTAD**

No, Bill...

**BILL KROGSTAD**

Goddamnit, Dione, not now. This is happening. No flex on this one!

**93.**

Cedar Rapids, 6-12-09

Krogstad hustles out of the reception hall. The fleshy bride

and her oily groom watch him go.

**INT. SUNSET TERRACE BALLROOM - NIGHT**

On stage, a JACK NICHOLSON IMPERSONATOR does a lame routine.

**JACK NICHOLSON IMPERSONATOR**

... You can't handle the truth!

Laughter. Joan and Ronald are in the back of the room.

**JOAN**

We used to get bands, Ronald. Real bands. Kansas. REO Speedwagon... Remember REO let me get on stage and play tambourine?

**RONALD**

I'll go ahead and admit, this is an odd choice for an ASMI headliner. Budget crunch, I guess.

**JACK NICHOLSON IMPERSONATOR**

Danny isn't here Mrs. Torrance!

Dean urgently approaches Joan and Ronald.

**DEAN**

Are you ready for this? Mike Pyle of Shit just bought Northlands. Word is the cocksucker's liquidating Timbo and the whole Brown Valley operation.

**RONALD**

What? Holy smokes. Does Tim know?

**JOAN**

Don't look at me. I don't think Tim likes me very much anymore.

**DEAN**

Cry me a fucking river, honey. This isn't about you for once.

**JOAN**

Fuck off, Dean. Jackass.

**RONALD**

Hey. Come on you guys. Cut it out.

The crowd guffaws as faux Jack does his thing.

**94.**

Cedar Rapids, 6-12-09

**JACK NICHOLSON IMPERSONATOR**

I said, I'm not gonna hurt ya. I'm just going to bash your brains in.

A pall overtakes the room-- this used to be fun. Now it's just kind of sad.

**DEAN**

You two are a couple of serious fucking downers, man. Timbo left here in a huff a few hours ago-- you saw him Ronimal. Maybe he already knew. Shit, the kid's one of my best friends...

**RONALD**

You met him two days ago, Ziegler.

**DEAN**

Know what, blow me Ronald. It's not my fault you're too goddamn afraid to open up and tell another man you love him. Do what you want, but the Deanzie's gonna make sure his friend is doing OK.

**INT. UNCLE KEN'S PICK-UP TRUCK - NIGHT**

up  
Boston's MORE THAN A FEELING blares on the radio of a pick-up truck. Tim politely rocks out, sandwiched between Bree and Gary in the front seat. A violent-looking, wire-thin man in an Applebee's uniform, UNCLE KEN, 40, drives. After a bit:

**TIM**

That must be pretty all right, Ken, getting half off at Applebee's all the time. I'd only weigh like 10-thousand pounds...

**UNCLE KEN**

Pass me that cube, Skeet.

lights  
Gary opens the glove box, passes Ken a glass pipe. Ken

up, takes a hit, passes it to Bree. Bree follows suit, then passes the pipe to Tim. Tim looks at it, pauses.

**TIM**

Ah...? This would be marijuana, I'm guessing?

A beat. Then they all laugh like crazy. So Tim laughs, too. Bree puts the pipe in Tim's mouth. He looks frightened.

**95.**

Cedar Rapids, 6-12-09

**BREE**

Suck the glass dick, dude.

They laugh. Bree lights the pipe. Tim inhales and instantly: oh fuck, Oh Fuck, OH FUCK! Tim's eyes bulge, his teeth

grind.

Then he shakes his head like a wet dog and violently COUGHS.

**TIM**

Oh jeez, oh jeez, oh jeez.

**BREE**

A butterscotch might help.

**INT. HOLIDOME HALLWAY (OUTSIDE THE BALLROOM) - NIGHT**

Dean has his phone to his ear. Ronald and Joan watch.

**WOMAN'S VOICE (O.S. ON PHONE)**

Hello.

**DEAN**

Trying to reach Tim Lippe. Who am I talking to?

**WOMAN'S VOICE (O.S. ON PHONE)**

This is Kay over at the Applebee's. Your friend left his phone here.

**DEAN**

That right? Is he there now?

**KAY (O.S. ON PHONE)**

No he's not. Be honest, I was kinda worried about the little guy...

**INT. FARMHOUSE - NIGHT**

-  
a  
his  
casual

A series of shots as Tim-- sweaty, high and extremely hyperdances with Bree to the deafening death metal. The party is a volatile mix of BIKER TYPES and SPEED FREAKS. Even though his salmon-colored oxford shirt has come untucked from his slacks, Tim still looks a tad out of place.

The following conversation is shouted because of the music.

**TIM**

**I FEEL AMAZING! THIS IS AWESOME!**

**BREE**

**HOW MUCH MONEY DO YOU HAVE ON YOU?**

**96.**

Cedar Rapids, 6-12-09

**TIM**

**AH, CASH-WISE? ABOUT 90 DOLLARS, I THINK. I'VE GOT A TON OF TRAVELER'S CHECKS, THOUGH. WHY?**

**BREE**

**I'LL GET US SOME MORE CRYPTO. THEN YOU CAN FUCK ME IF YOU WANT.**

**TIM**

(not sure he heard right)  
**DO WHAT NOW?**

**BREE**

**JUST GIMME A HUNDRED.**

Tim pauses. Then-- what the heck. He unzips his money belt...

**INT. APPLEBEE'S - NIGHT**

the

Dean, Ronald and Joan look worried as they listen to Kay, friendly Applebee's bartender.

**KAY**

Like I say, he was pretty ripped

from all that sherry. He left with Ken and them for some party.

**DEAN**

Who's Ken?

**KAY**

**(CONSPIRATORIAL)**

Ken's our cook. We all think he deals dope, though. I get along good with everyone. But Ken? He's just real different.

**RONALD**

Oh jeez. D'you know where they were going? Any idea?

**KAY**

You could try Ken's place. It's way out in the boonies...

**INT. FARMHOUSE BATHROOM - NIGHT**

Bree snorts a line in a disgusting, fetid bathroom. Tim sits on the counter. He's jacked up, sweaty and very chatty.

**97.**

Cedar Rapids, 6-12-09

**TIM**

My mom became real protective of me after my dad passed. She didn't really let me play sports or any of that. Fact, if I think about it, I never really did much of anything. Except gardening, which I do enjoy.

**BREE**

Well you're livin' now. Here.

She offers Tim a line. He declines.

**BREE (CONT'D)**

I bought some pills, too. Here. These'll make you feel better.

She gives him a couple pills. He pops them without thinking.

**TIM**

Thanks. It's funny, though, because

my job is all about protecting  
other people's dreams. But what  
about my dreams?

**BREE**

It could be like-- maybe...  
(does another line)  
Whoa, shit's tight... Like maybe it  
has to do with your parents both  
dying? Like, maybe by protecting  
other people-- it's like you're  
trying to save your parents. Like  
somehow you feel like it's your  
fault? Like in your sub-conscience?

Something struck a nerve with Tim. He chokes up.

**BREE (CONT'D)**

And so you're not really like,  
living your own life fully? But  
dude, let me tell you this: the  
only real insurance in this life--  
is love.

That did it. Now Tim is weeping. Bree notices.

**BREE (CONT'D)**

Oh baby, c'mere. C'mere.

**(HUGS TIM)**

You can fuck my ass if you want.

**98.**

Cedar Rapids, 6-12-09

Before Tim can respond to that, the door bursts open. It's  
Uncle Ken, and he is NOT happy. Uh-oh.

**CUT TO:**

**INT. BILL KROGSTAD'S LESABRE - NIGHT**

Krogstad chugs coffee as he drives through the night.

**CUT TO:**

**INT. SUNSET TERRACE BALLROOM - NIGHT**

Orin and Mike Pyle laugh as they raise a glass for a toast.

**CUT TO:**

**EXT. FARMHOUSE - NIGHT**

Dean's minivan pulls into the gravel driveway of the dilapidated, isolated farmhouse. We can tell it's the party house by the music blasting and the DEGENERATES on the porch.

Dean and Joan climb out of the minivan. The rain is falling harder. Ronald slides open the back door and climbs out. He has on a long black rain coat. He nearly slips on some ice.

**JOAN**

Oh man. This place is bad news.

**INT. FARMHOUSE BATHROOM/HALLWAY - CONTINUOUS**

Uncle Ken grabs Tim and shoves him out into the hall. Tim trips over a WASTED TEEN GIRL and stumbles against the wall.

**WASTED TEEN GIRL**

Faggot. Watch out.

Bree looks legitimately worried for Tim.

**EXT. FARMHOUSE - CONTINUOUS**

Dean, Joan and Ronald formulate a plan.

**DEAN**

I'll be standing by `case things get squirrely in there. Getaway vehicle type scenario.

**99.**

Cedar Rapids, 6-12-09

**JOAN**

So you're sending me into that shithole? How chivalrous, Dean.

**RONALD**

You and me can go in, Joan. It'll be fine, I'm sure...

**INT. FARMHOUSE KITCHEN - CONTINUOUS**

gathered  
against  
Uncle Ken drags Tim into a kitchen full of PARTYGOERS  
around a keg of Natural Ice. He shoves Tim face first  
the wall. Tim takes this opportunity to notice the peeling  
wallpaper, which surprisingly has the same floral pattern as  
his own kitchen wallpaper.

**EXT. FARMHOUSE - CONTINUOUS**

are  
Ronald and Joan approach the front door. Judging from the  
looks on the faces of the DUDES on the porch, black folks  
not a common sight at this residence. Gary, the squinty-eyed  
guy Tim met in the bathroom with Bree, ogles Joan.

**GARY**

Nice tits.

**JOAN**

(not missing a beat)  
Thanks. Thank you. That's nice.

**RONALD**

We don't want any trouble, guys.  
We're just looking for our friend.

The dudes let Joan and Ronald pass into the house.

**INT./EXT. DEAN'S MINIVAN - CONTINUOUS**

Dean sits silently in the driver's seat. The quiet gets to  
him. He starts humming, then mumble-sings to himself and  
drums the steering wheel.

**DEAN**

Mm-mow-mow... Two tickets to  
paradise. Hmm-hmm, pack your bags  
we'll leave tonight...

**100.**

Cedar Rapids, 6-12-09

**INT. FARMHOUSE - CONTINUOUS**

Joan and Ronald make their way through the house, clocking  
the aggressively angry looks as they go. Joan sees  
something:

**JOAN**

Oh shit.

IN THE KITCHEN: Uncle Ken is choking Tim. The PARTYGOERS cheer. Uncle Ken punches Tim in the stomach. Tim falls to the filthy linoleum. Bree protests.

**BREE**

But he paid for it, Uncle Ken...

**UNCLE KEN**

You can't let some dude pay for crystal meth and an ass fuck with a traveler's check, Bree. That shit can be traced.

**TIM**

**(WHEEZING)**

It's fully insured. 100 percent.

**(THEN)**

And we didn't make love...

**UNCLE KEN**

Shut the fuck up.

He kicks Tim hard. It's looking bad, when all of a sudden:

**RONALD (O.S.)**

Hey! HEY!

They all turn to see Ronald. In the black trench coat, he actually looks BAD ASS. He has one hand in the coat pocket.

**RONALD (CONT'D)**

(hard-core gangsta speak)  
I may look like some suit wearin' businessman to y'all. Truth is, I'm straight up gangsta. And I always keeps one in the chamber...  
(indicates the bulge in his pocket)  
... in case you ponderin'. So I suggest for the time being that you let my nigga be. Muthafucka.

Uncle Ken blinks a few times. Then he lets Tim get up.

**RONALD (CONT'D)**

Indeed.

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Cedar Rapids, 6-12-09

Ronald takes Tim's arm. Joan joins them. The three of them walk backwards toward the door.

**EXT. FARMHOUSE - CONTINUOUS**

Dean is outside the minivan, taking a leak on a tree. He looks toward the house.

**DEAN**

Oh fuck!

Ronald, Tim and Joan exit the house.

**RONALD**

Run!

They run for Dean's minivan. Tim slips, sliding across the snow and mud. Ronald drags him halfway across the lawn

before

Tim finally gets to his feet.

Dean, meanwhile, tries to finish peeing as he makes his way back to the van-- doing a sort of crab walk to avoid pissing on himself. Tim, Ronald and Joan dive into the minivan. Dean climbs back into the driver's seat.

Bree and gang exit the house and watch as Dean peels out, tossing up bits of gravel as he speeds away.

**INT. DEAN'S MINIVAN - MOMENTS LATER**

Dean looks nervously in the rearview mirror-- all clear. Ronald tries to calm Tim down in the backseat.

**DEAN**

What the fuck happened?

**JOAN**

Oh my God, Tim. Are you OK?

**TIM**

**(JITTERY)**

I don't know. I don't know. All I know is I was getting kicked and then Ronald was there talking like a ghetto person...

Dean looks at Joan and Ronald-- What?

**102.**

Cedar Rapids, 6-12-09

**RONALD**

In order to extricate Tim from what was clearly a volatile situation, I did, in fact, rely on my community theater training. I don't like to brag, but I do a pretty convincing Omar from the HBO program, *The Wire*.  
(beat, as a gangsta)  
Least them crackers back yonder seemed to buy it.

**DEAN**

The Ronimal!

The minivan speeds through the dark, rainy night.

**INT. JUNIOR SUITE - LATER THAT NIGHT**

Tim sits on the couch bouncing his legs, still messed up. Joan sits with him. Dean and Ronald watch, worried.

**TIM**

I can't believe Bill would do this to me. He was like a father...

**DEAN**

Wasn't just Krogstad, Timbo. Orin's the real devil in this deal.

Joan shoots Dean a look-- shut the fuck up.

**JOAN**

You'll find another job, Lippe. Maybe even move to a new town.

**RONALD**

Shoot, you could come work for me if you wanted.

For some reason, Tim finds this funny. He laughs hysterically.

**TIM**

I love you, Joan.

**JOAN**

(to Dean & Ronald)  
Get some sleep you guys. I'll stay  
up with him-- make sure he doesn't  
chew his arm off.

Ronald sighs, nods. Dean kisses Tim's sweaty forehead.

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**DEAN**

Sleep good, little friend.

Dean and Ronald head for the bedroom. Tim looks at Joan.

**TIM**

I didn't make love to Bree, Joan.

**JOAN**

It doesn't matter. Here, lie down,  
Lippe.

Tim rests his head on Joan's lap. His eyes are still on  
fire.

**JOAN (CONT'D)**

**(SINGS QUIETLY)**

Oh dear, what can the matter be  
Johnny's so long at the fair. He  
promised to bring me a pocket of  
posies...

Tim shuts his eyes. Joan must be a good mom.

A KNOCKING sound fades in, providing a:

**SOUND BRIDGE TO:**

**INT. THE TIFFANY SUITE - LATER THAT NIGHT**

Orin stirs in his king-size bed. The knocking is at his  
door.

He gets out of bed, puts on a robe and goes to the door. He  
peeks through the eyehole.

**ORIN**

Oh, Tim. Just a sec.

Orin glances in the mirror, smooths his hair. He undoes the

chain and opens the door...

Tim bursts in and attacks! Orin, being relatively frail, immediately tumbles to the carpet. This can't be good.

**DISSOLVE TO:**

**INT./EXT. BILL KROGSTAD'S LESABRE (DRIVING) - NIGHT**

Krogstad yawns but drives with determination as his car passes a sign that reads CEDAR RAPIDS - 100 MILES.

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Cedar Rapids, 6-12-09

**INT. JUNIOR SUITE - EARLY MORNING**

Dean and Ronald sleep soundly in their beds. We drift off of them to the couch, where Joan has fallen asleep. She wakes, realizes that Tim is no longer there.

**JOAN**

Oh shit...

**INT./EXT. TIM'S RENTAL CAR (DRIVING) - EARLY MORNING**

The first hints of daylight illuminate the eastern sky.

Kenny

Loggins' WHENEVER I CALL YOU FRIEND plays on the radio. Tim, still hopped up, drives. He enthusiastically sings along.

**TIM**

Sweet love showin' us a heavenly  
light. I never seen such a  
beautiful sight! See love glowin'  
on us every night, I know forever  
we'll be doin' it right!

Tim drives past a farm and sees dozens of hogs foraging around in a sloppy pen. He stomps the brakes, sliding dangerously onto the muddy shoulder.

**EXT. RURAL ROADSIDE/HOG FARM - CONTINUOUS**

Tim gets out of the car. The peppy song is still playing.

Tim

sings along as he dances to the back of the car.

**TIM**

I always wanna call you "friend!"  
Sweet love showin' us a heavenly...

Tim opens up the trunk. That's when we see:

INSIDE THE TRUNK: Orin, in his pajamas, bound and gagged by  
Holiday Inn bedsheets. His shouts are muffled by the gag.

Tim pulls Orin from the trunk. Orin's feet are tied  
together,  
so he has to hop as Tim leads him toward the hog farm.

**TIM (CONT'D)**

Careful. It's super slippery.

Orin falls face first into the muddy ditch.

**TIM (CONT'D)**

Whoop. Careful now.

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Cedar Rapids, 6-12-09

Tim helps Orin to his feet. Several enormous HOGS rush  
toward  
them on the other side of a barbed wire fence.

**ORIN**

(terrified, through gag)  
Nnnnnnnnnnn!

**TIM**

I did a ton of research on hog farm  
risk mitigation. Don't worry-- they  
might bite you a little if they  
think you're a food source. But  
there's never been a recorded hog-  
bite death. So...

With great difficulty, Tim picks up Orin. Then, he awkwardly  
hurls him over the barbed wire fence. Orin lands on his back  
in a deep pile of mud and hog shit. The hogs descend.

**TIM (CONT'D)**

The Two Diamonds may be meaningless  
to you and Bill. But there are  
people who care about this stuff.  
Ronald Wilkes. Even Dean. Honest,  
good people. I'll come back for you  
after the Two Diamonds have been

handed out to a legitimate winner.  
I'm really sorry about this, Orin,  
but the insurance industry deserves  
better than you.

Tim goes to his car, leaving Orin wriggling with the hogs.

**INT. BEDROOM - EARLY MORNING**

A HUSBAND and WIFE sleep. Their phone rings. They stir. The clock says 6:45 AM. The woman rolls over.

**WIFE**

Who the heck's calling at this hour  
on a Sunday morning?

the  
The man answers the phone. (NOTE: We should now recognize  
couple as the clients Tim dealt with in the Northlands  
conference room.)

**HUSBAND**

Hello.

**TIM (O.S. ON PHONE)**

Kurt Gamsky, Tim Lippe-- your  
insurance agent. How's Pam and the  
girls?

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Cedar Rapids, 6-12-09

**HUSBAND**

(whispers to wife)

Tim Lippe.

**(TO TIM)**

Um, fine, Tim. We're fine.

Everything OK by you?

**INT. TIM'S RENTAL CAR - CONTINUOUS**

Tim talks on his cell as he drives.

**TIM**

Well, I think everything's OK. Hope  
it is anyway. Listen Kurt, here's  
why I'm calling...

**DISSOLVE TO:**

**INT. SUNSET TERRACE BALLROOM - LATER THAT MORNING**

An eagle soars on a large video screen. A patriotic anthem plays. We boom down from the screen to find Ronald. He's on stage finishing up his Two Diamond presentation.

**RONALD**

People sometimes say that promises are cheap. You know what Ronald Wilkes says to that? N-S-F. Not so fast. At the end of the day, a man's word is a sacred creed. And the word I give you at Ronald Wilkes Insurance is-- I will work for you. Thank you.

The words, "Ronald Wilkes Insurance: Working For You" appear on screen. Ronald's face dissolves over the eagle.

a The CROWD goes nuts, applauding wildly. Dean and Joan start standing ovation. Ronald, though exhausted, beams on stage.

Tim is nowhere to be found. An EXECUTIVE COUNCIL MEMBER addresses the crowd.

**EXECUTIVE COUNCIL MEMBER**

Once again folks, President Helgesson left a note under my door this morning saying he had to leave ASMI early due to a family emergency. I haven't been able to reach him on his mobile, but obviously our thoughts and prayers go out to Orin and his family.

**(MORE)**

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**EXECUTIVE COUNCIL MEMBER (CONT'D)**

(a moment of silence)  
Now... we're set to hear our final Two Diamond presenter. Tim Lip from Northlands Insurance. Tim?

Joan, Dean and Ronald exchange worried looks. Dean stands.

**DEAN**

Hey Travis, I don't think Tim...

sweat,  
to  
Just then, Tim appears. He is filthy-- covered in mud,  
hog shit and tears. He futilely smooths his hair and tries  
tuck in his shirt as he takes the stage to sparse applause.

Tim goes to the computer set up on stage for Power Point. He  
puts in his disc. His presentation appears on the screen.

**TIM**  
**(SEVERELY COUGHS)**

Thank you. I'm Tim Lippe. Hog farm  
risk mitigation... What is...?

Tim knocks a folder off the podium. Papers fly everywhere.

**TIM (CONT'D)**

Smooth move, Ex-Lax.  
(a few chuckles)  
So, Hog... No. I, ah... this girl I  
met, sorry woman, I guess. She's  
23. She takes drugs, and I think  
might be some kind of prostitute.  
(a collective gasp)  
But she's super insightful. Y'know  
what she said to me last night?  
Said the only real insurance is  
love. That's fricking INTENSE,  
isn't it...?

Krogstad  
Awkward murmurs. At this moment, a very pleased Bill  
walks in with Mike Pyle. Krogstad tenses, however, when he  
sees Tim's state.

**TIM (CONT'D)**

I'm... ah... Our only true safety  
net. Love. Crazy. I believe in  
insurance. I believe in love...

Tim laughs. He looks up and sees Bill.

**TIM (CONT'D)**

Bill! Bill Krogstad. My former  
boss, everybody.

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**BILL KROGSTAD**

**(JAW-CLENCHED SMILE)**

What're you doing, Lippe?

**TIM**

Why'd you do this, Bill? I don't understand.

Krogstad chuckles, preferring to avoid any public drama.

**TIM (CONT'D)**

Why'd you do it, Bill? Why'd you do it? Why'd you lie, Bill?

**BILL KROGSTAD**

(to the audience)  
Sorry, folks. Guess it's against the law now for a business owner to sell his own business. Must've missed that constitutional amendment.

This draws chuckles from the crowd.

**TIM**

Insurance isn't just a business, Bill. Insurance is personal. I've got some savings. I could've gotten a loan. We could've worked something out.

**BILL KROGSTAD**

(still playing to the crowd)  
Yeah, there's a guy you want running an agency, isn't it?

**(THEN)**

Come on, Tim, you're tired. You're looking foolish here. You couldn't run an agency if your life depended on it.

Tim's lip starts to quiver, and with great effort:

**TIM**

Screw you, Bill. Screw you... hard.

**(GATHERS STRENGTH)**

That's a bunch of dog crap. You and Lemke, that... fucking pervert... you stole my ideas and called them your own for years. And I didn't say squat-- because I figured we were like a family. I may not have quite as many clients as Roger had.

But my people are loyal, Bill.

**(MORE)**

**109.**

Cedar Rapids, 6-12-09

**TIM (CONT'D)**

I care about them. And guess what, they care about me. Fact, I've called more than half of them already this morning...

**BILL KROGSTAD**

Watch yourself, Lippe...

**TIM**

I knew which ones would be on their way to church, which ones I'd be waking up, which ones probably got a little blotto last night and might be hung over... And every single person I talked to-- every one-- is staying with me.

**BILL KROGSTAD**

You don't know what you're doing.

**TIM**

I do actually. I do know, Bill. And before the day is out, I'll have called all my clients. All of them.  
(to Mike Pyle)

So hey, congratulations Pyle of Shit-- you just bought a company that's losing half its business.

**DEAN**

Fuck yeah Timbo!

Mike Pyle blinks several times. Krogstad seethes. Before Tim can fully bask in the glow of his triumph:

**ORIN (O.S.)**

Right there, officer. That's him.

Orin, still in his pajamas and caked in hog shit, points TWO CEDAR RAPIDS COPS in Tim's direction. Tactful pandemonium ensues. Dean, Ronald and Joan rush to Tim's side.

**JOAN RONALD**

Jesus Lippe, what did you do? Aw jeez. This is no good.

**DEAN**

What's the fucking charge?

**TIM**

Here.

Before the cops get to him, Tim hands Dean a crumpled piece of paper.

**110.**

Cedar Rapids, 6-12-09

**DEAN**

What's this?

**TIM**

You'll figure it out.

A cop cuffs Tim and leads him out of the ballroom.

**FADE TO BLACK:**

**INT. HOLDING CELL - DAY**

Tim sits on a metal bench in a dank holding cell.

**TIM**

I know what you're thinking--  
thinking "this wiseacre's full of  
baloney." Am I right?

30. Reveal: He's chatting with a massive black man, REGINALD,

**TIM (CONT'D)**

But I'm telling you Reginald,  
you're actually a perfect candidate  
for term life...

A GUARD opens the cell door.

**GUARD**

Tim Lip?

**REGINALD**

He pronounce it like Lippy.

**GUARD**

Well, you're outta here, Lippe.

Tim hands Reginald a business card.

**TIM**

I'm serious. Call any time-- on the mobile or home phone, though. The office number's no good anymore.

Reginald gives Tim a warm hug.

**REGINALD**

Thanks Tim. You're all right.

**111.**

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**EXT. CITY LOCK-UP - DAY**

Tim walks out of the jail into the bright sunlight. Dean is there waiting for him. They walk toward Dean's minivan.

**TIM**

Don't even say it, Deanzie-- no one butt rammed me or whatever in there.

**DEAN**

"Butt ram!" I love it!

Dean gives Tim a hug. He then pulls a crumpled piece of paper from his pocket-- it's the sheet Tim gave him earlier.

**DEAN (CONT'D)**

Want your get out of jail free card back?

**TIM**

Not particularly.

**DEAN**

When I saw it, at first I was like, shit am I supposed to take money out of the account, or what?

**TIM**

Did you?

**DEAN**

Nah, it was more fun watching the smug fuck sweat. I told him I'd rat his pathetic ass out if he didn't

drop the charges against you.

**TIM**

(a genuine smile)  
Sweet.

Dean tosses the paper into the trash. We now see what it  
says.

On Holiday Inn stationary, in Tim's scrawl: www.paypal.com.  
Username: OrinHelgesson. Password: PontoonMan123.

**INT. DEAN'S MINIVAN - DAY**

Dean drives. Ronald rides shotgun. Tim and Joan are in back.  
The minivan cruises past downtown Cedar Rapids. Tim looks up  
at the buildings. So tall.

Ronald considers his Two Diamond plaque.

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**RONALD**

It's not as cool as I thought it'd  
be. I don't think this is even real  
wood.

**DEAN**

(lacking his usual energy)  
I'll show you some real wood.

Ronald starts giggling. It turns into a laugh. The laugh  
becomes infectious. Before long, Tim, Joan, Ronald and Dean  
are all laughing their asses off.

**EXT. CEDAR RAPIDS AIRPORT - EVENING**

Dean, Ronald and Joan accompany Tim, now cleaned up, to the  
airport. Tim sets down his old American Tourister.

**TIM**

Well.

**JOAN**

Deep subject. D'aar. Get it?  
(punches his arm)  
I told you you were a hero, Lippe.  
Insurance Man saves the day!

**TIM**

Tss. Ruined it more like.

**JOAN**

True sign of a good day.

**DEAN**

Well, pal, it's been real.

**TIM**

**(CHOKES UP)**

I'm gonna miss you guys.

**RONALD**

Yeah. You bet.

**DEAN**

Listen, my cousin Bob-- guy made a truckload selling these little scented pine trees all the ragheads hang in their cabs? Fuckin' believe that? Anyhow, he's got a sweet cottage up on Lake of the Woods. Canada? I can use it whenever I want.

**(MORE)**

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**DEAN (CONT'D)**

I say we book it for June, before the mosquitoes go apeshit up there.

**RONALD**

More time in a tightly enclosed space with Ziegler. Gee, sign me up.

**TIM**

I think it sounds awesome.

**RONALD**

Actually, me too. The Ronimal could use a vacation.

**DEAN**

Done.

Dean picks Tim up in a bear hug, spins him around. Ronald gives Tim a more subdued hug. Then there's Joan.

**JOAN**

So. Keep in touch. E-mail, all that good stuff.

**TIM**

You bet. You bet. You too.

**JOAN**

If you're ever-- not that you would be-- ever in Oh-my-God, Nebraska...

**TIM**

Yeah. Mutual of Omaha's Wild Kingdom. I used to watch that. Would be cool some day to see.

**JOAN**

Yeah. Look me up.

**TIM**

So.

He puts out his hand. She laughs and hugs him instead. Tim closes his eyes. She feels so good. Smells so good.

Joan's eyes are wide open. She swallows hard. She will not cry. It's OK. Keep telling yourself everything will be OK...

**DISSOLVE TO:**

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**INT. PLANE - NIGHT**

Tim looks out the window, watching the city lights of Cedar Rapids fade away. He catches his reflection in the window.

He

exhales. He smiles a little.

Tim relaxes in his seat. He looks at his seat mate, a pleasant-looking WOMAN in her mid-30s.

**TIM**

So, did you do anything fun in Cedar Rapids...?

**FADE TO BLACK:**

SUPERSCRIPT: One Day Later

**FADE IN:**

**INT. OLD COUNTRY BUFFET - NIGHT**

Tim loads a plate with macaroni, meatloaf, peas and mashed potatoes. Millie selects fish, potatoes, rice and corn.

and They wordlessly walk from the buffet to a booth. They sit start eating in silence. After a bit:

**TIM**

How's the walleye?

**MILLIE**

Decent. Not bad.

**TIM**

Meatloaf's on the dry side.

**MILLIE**

Mm.

her Tim tries to smile at Millie. He is surprised to see that eyes are filling with tears.

**TIM**

What's...?

Without saying a word, Millie struggles to pry the small diamond engagement ring from her sausage-like finger. Finally, she gets it off and hands it to Tim.

He thinks of protesting. Instead, he takes the ring and puts it in his pocket. Millie snuffles a bit, composes herself. Tim opens his mouth to say something. Before he can think of anything to say:

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Wade sits down with a ridiculously full plate of food.

**WADE**

Shit, where were they hidin' the meatloaf...?

**DISSOLVE TO:**

**EXT. TIM'S BACKYARD - DAY**

Tim dumps birdseed in the feeder. Sunlight filters through the tree branches. The snow is starting to melt.

**NEIGHBOR MAN (O.S.)**

You're just gonna attract red squirrels with that junk, Tim.

Tim smiles at his old, gnarled neighbor, LESLIE, 80.

**TIM**

How ya doin' there, Leslie?

**LESLIE**

Ach, I'm too old to give a shit.

They take off their gloves to shake hands. Leslie won't let go of Tim's hand-- the way old men sometimes do.

**LESLIE (CONT'D)**

Bill Krogstad told me he's switching our policy to some fella down in Milwaukee. Allstate. Says I won't notice a bit of difference in coverage or nothin'.

**TIM**

No, you probably won't.

**LESLIE**

Mm. Anyhow, I told the cocksucker to go fuck himself. Says I'm going with Tim Lippe. A man I can trust.

**(A WINK)**

It's a good thing you're doin'-- keepin' work in Brown Valley.

**TIM**

I'm trying...

Leslie pats Tim on the shoulder. As he heads back inside:

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**LESLIE**

Let me know when them red squirrels show up at your feeder. I'll borrow you my 22.

Tim chuckles. He goes back to his yard. He pauses. At his feeder: A robin. A sure sign of spring.

An uplifting song fades in, along with:

**TIM (V.O.)**

The chances we take in life are called risks.

**DISSOLVE TO:**

**A SERIES OF SHOTS --**

- ON A LAKE: Tim is pulled behind a boat on waterskis. He falls face first, skipping across the lake.

**TIM (V.O.)**

We pay insurance companies premiums as a way of hedging our bets, in case those risks we take cause us or our property harm.

- AT A BALL DIAMOND: Tim, playing in a summer softball league, slides headfirst into third base.

**TIM (V.O.) (CONT'D)**

That's the point of insurance-- so we can live and love life to the fullest.

- AT A STRIP MALL: A COUPLE walks past a discount shoe store and into TIM LIPPE INSURANCE. The camera follows them into the cramped, decidedly unimpressive office. Tim, seated at a desk, looks directly at the camera and stiffly addresses it.

**TIM (CONT'D)**

At Tim Lippe Insurance, we can't guarantee that you'll live your life without devastating losses. But we can give you peace of mind-- knowing that if something awful or unfortunate does happen-- we'll have you covered. Tim Lippe Insurance. Insuring your Home and your Hopes.

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A fanciful unicorn prances across the screen, and we:

**MATCH CUT TO:**

**INT. CANADIAN CABIN - DAY**

REVEAL: Tim, Dean and Ronald have been watching Tim's ad on  
a TV at a lakeside cabin. Tim looks proudly at his friends.

**RONALD**

Can I be honest here, Tim?

**TIM**

You bet.

**DEAN**

What was with the fuckin' unicorn?

**TIM**

What? It represented hope...

**RONALD**

All's I'm saying is you might've  
wanted to hire an actor with some  
professional training...

**DEAN**

Jesus-- a retarded kid just sitting  
there yelling would've been better  
than you.

**TIM**

Aw, you're both a couple of a-  
holes...

Tim whips an empty beer can at Dean. The three friends  
laugh-- living life in the moment. As it should be.

**FADE OUT:**

**THE END**